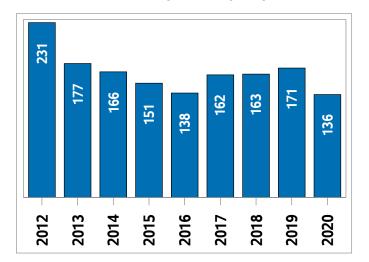


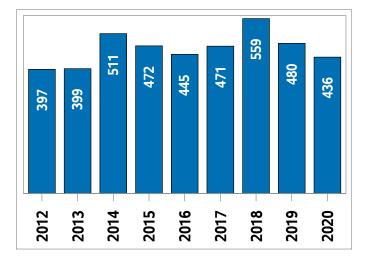
Regina City and Region MLS® Residential Market Activity



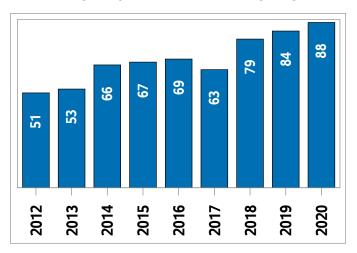
Sales Activity (January only)



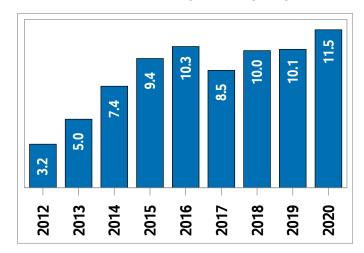
New Listings (January only)



Average Days on Market (January only)



Months of Inventory (January only)





Regina City and Region MLS® Residential Market Activity



| | | Compared to 5 | | | | | |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Actual | January 2020 | January 2019 | January 2018 | January 2017 | January 2015 | January 2013 | January 2010 |
| Sales Activity | 136 | -20.5 | -16.6 | -16.0 | -9.9 | -23.2 | -24.0 |
| Dollar Volume (\$) | \$38,250,887 | -21.5 | -20.2 | -21.9 | -17.5 | -28.9 | -12.2 |
| New Listings | 436 | -9.2 | -22.0 | -7.4 | -7.6 | 9.3 | 32.5 |
| Sales to New Listings Ratio 1 | 31 | 35.6 | 29.2 | 34.4 | 32.0 | 44.4 | 54.4 |
| Months of Inventory ² | 11.5 | 10.1 | 10.0 | 8.5 | 9.4 | 5.0 | 4.5 |
| Average Price (\$) | \$281,257 | -1.4 | -4.3 | -6.9 | -8.4 | -7.5 | 15.5 |
| Sale to List Price Ratio | 93.8 | 93.5 | 95.1 | 95.6 | 94.9 | 96.5 | 96.0 |
| Average Days on Market | 88.4 | 83.8 | 79.5 | 63.1 | 67.2 | 52.8 | 58.2 |

Source: Canadian MLS® Systems, CREA

 $^{^{\}rm 1}$ Sales / new listings * 100; Compared to Levels from previous periods $^{\rm 2}$ Active listings at month end / monthly sales; Compared to levels from previous periods

³ Sum of sales from January to current month / sum of new listings from January to current month

⁴ Average active listings from January to current month / average sales from January to current month

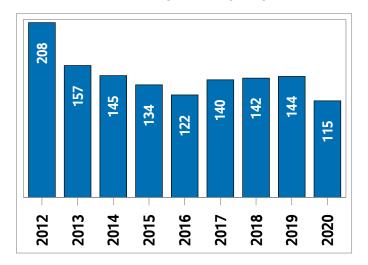
⁵ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



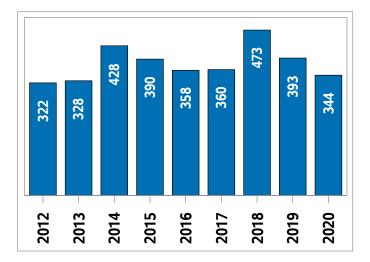
City of Regina MLS® Residential Market Activity



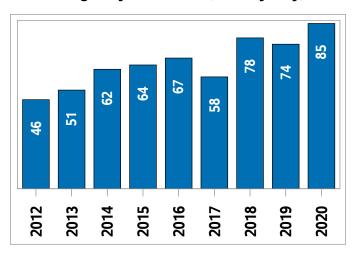
Sales Activity (January only)



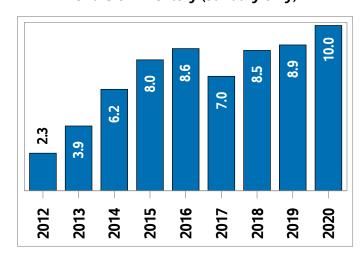
New Listings (January only)



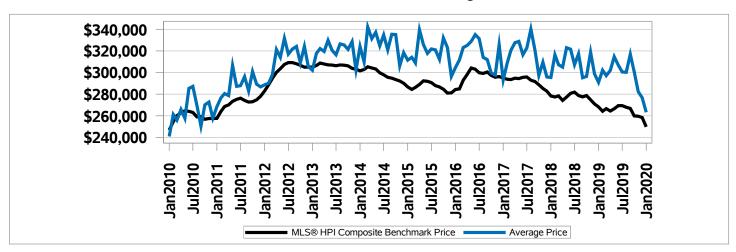
Average Days on Market (January only)



Months of Inventory (January only)



MLS® HPI Benchmark Price and Average Price





City of Regina MLS® Residential Market Activity



| | | Compared to 5 | | | | | |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Actual | January 2020 | January 2019 | January 2018 | January 2017 | January 2015 | January 2013 | January 2010 |
| Sales Activity | 115 | -20.1 | -19.0 | -17.9 | -14.2 | -26.8 | -24.3 |
| Dollar Volume (\$) | \$30,276,087 | -27.7 | -27.8 | -26.2 | -27.5 | -36.2 | -17.3 |
| New Listings | 344 | -12.5 | -27.3 | -4.4 | -11.8 | 4.9 | 27.9 |
| Sales to New Listings Ratio 1 | 33 | 36.6 | 30.0 | 38.9 | 34.4 | 47.9 | 56.5 |
| Months of Inventory ² | 10.0 | 8.9 | 8.5 | 7.0 | 8.0 | 3.9 | 4.0 |
| Average Price (\$) | \$263,270 | -9.5 | -10.9 | -10.2 | -15.5 | -12.9 | 9.3 |
| Sale to List Price Ratio | 93.8 | 93.9 | 95.2 | 95.9 | 95.2 | 96.8 | 96.5 |
| Average Days on Market | 85.1 | 74.5 | 77.7 | 57.6 | 63.8 | 50.8 | 55.4 |

Source: Canadian MLS® Systems, CREA

 $^{^{\}rm 1}$ Sales / new listings * 100; Compared to Levels from previous periods $^{\rm 2}$ Active listings at month end / monthly sales; Compared to levels from previous periods

³ Sum of sales from January to current month / sum of new listings from January to current month

⁴ Average active listings from January to current month / average sales from January to current month

⁵ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

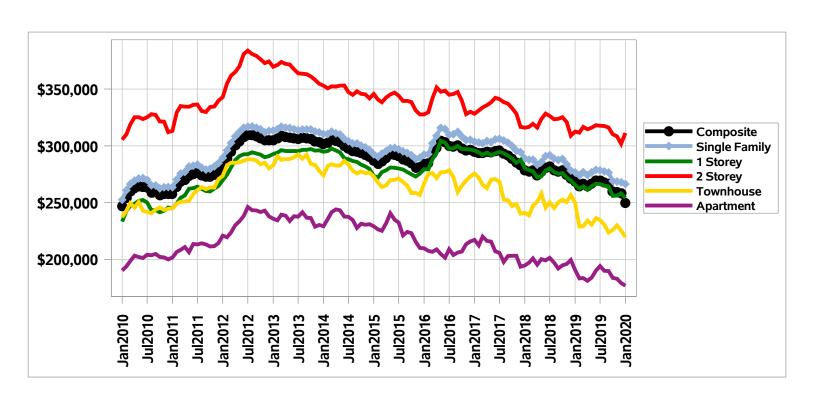


City of Regina MLS® HPI Benchmark Price



| | | percentage change vs. | | | | | | |
|-----------------|--------------|-----------------------|--------------|-----------------|------------------|----------------|----------------|-----------------|
| Benchmark Type: | January 2020 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | 10 years ago |
| Composite | \$249,800 | -3.3 | -3.9 | -7.3 | -6.9 | -15.3 | -12.9 | 1.2 |
| Single Family | \$266,400 | -0.6 | -1.0 | -4.3 | -3.7 | -12.3 | -8.9 | 5.5 |
| One Storey | \$254,100 | -1.6 | -0.7 | -4.6 | -4.4 | -14.2 | -7.1 | 8.9 |
| Two Storey | \$311,400 | 3.2 | 0.4 | -2.0 | -0.4 | -5.1 | -9.9 | 1.9 |
| Townhouse | \$219,700 | -2.6 | -2.8 | -6.4 | -12.1 | -20.3 | -19.6 | -7.4 |
| Apartment | \$177,000 | -1.3 | -3.8 | -8.9 | -7.3 | -18.5 | -22.8 | -7.0 |

| | | Historical Values | | | | | | |
|-----------------|--------------|-------------------|--------------|-----------------|------------------|----------------|----------------|-----------------|
| Benchmark Type: | January 2020 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | 10 years ago |
| Composite | \$249,800 | \$258,400 | \$259,900 | \$269,400 | \$268,200 | \$294,900 | \$286,700 | \$246,800 |
| Single Family | \$266,400 | \$268,000 | \$269,100 | \$278,400 | \$276,700 | \$303,600 | \$292,500 | \$252,600 |
| One Storey | \$254,100 | \$258,300 | \$256,000 | \$266,400 | \$265,700 | \$296,000 | \$273,500 | \$233,400 |
| Two Storey | \$311,400 | \$301,800 | \$310,200 | \$317,700 | \$312,600 | \$328,300 | \$345,700 | \$305,500 |
| Townhouse | \$219,700 | \$225,500 | \$226,000 | \$234,700 | \$250,000 | \$275,700 | \$273,100 | \$237,200 |
| Apartment | \$177,000 | \$179,300 | \$183,900 | \$194,300 | \$190,900 | \$217,300 | \$229,200 | \$190,300 |



Source: Canadian MLS® Systems, CREA