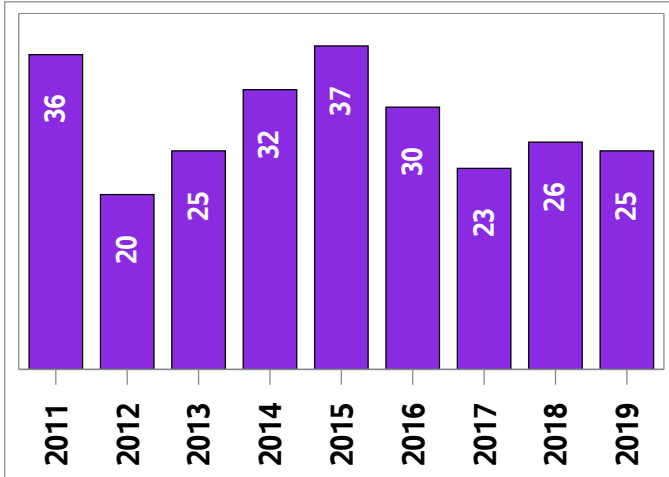
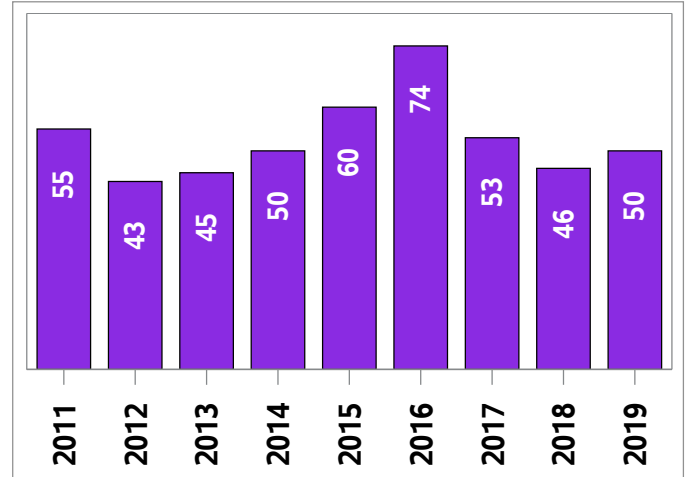


Moose Jaw City and Region MLS® Residential Market Activity

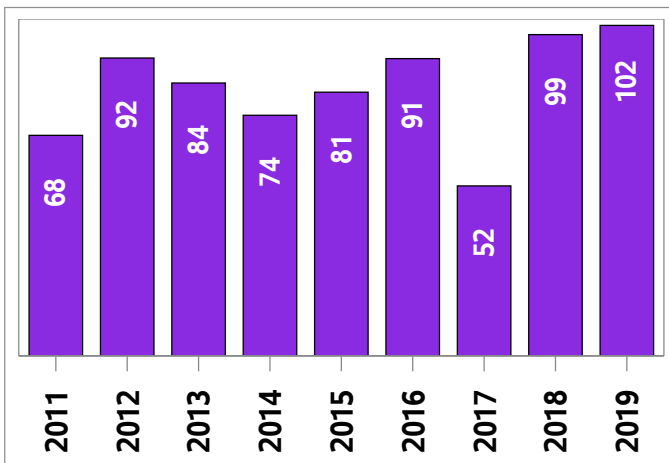
Sales Activity (December only)



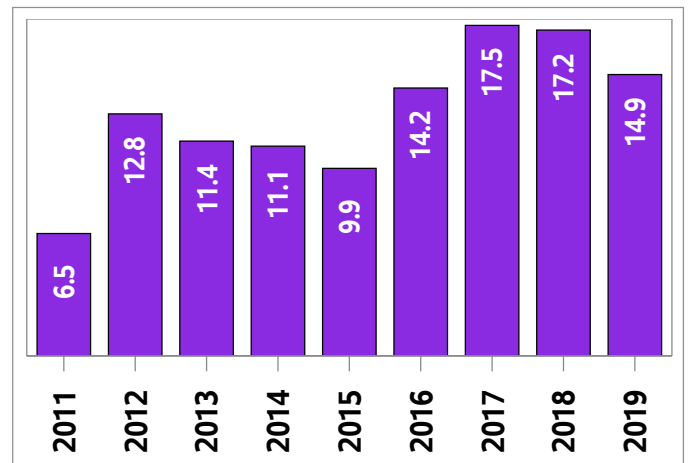
New Listings (December only)



Average Days on Market (December only)

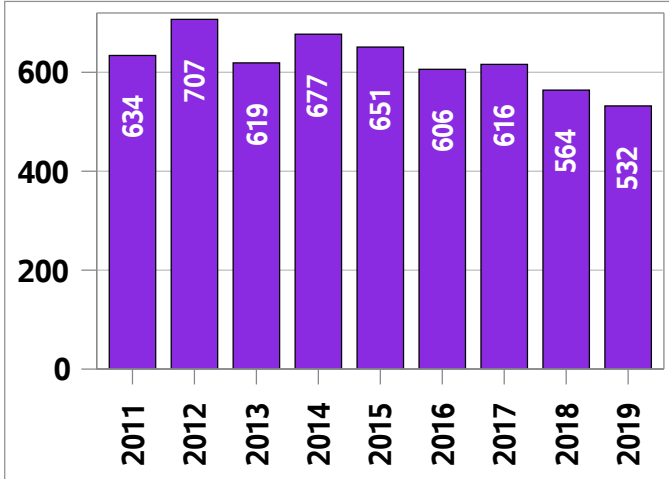


Months of Inventory (December only)

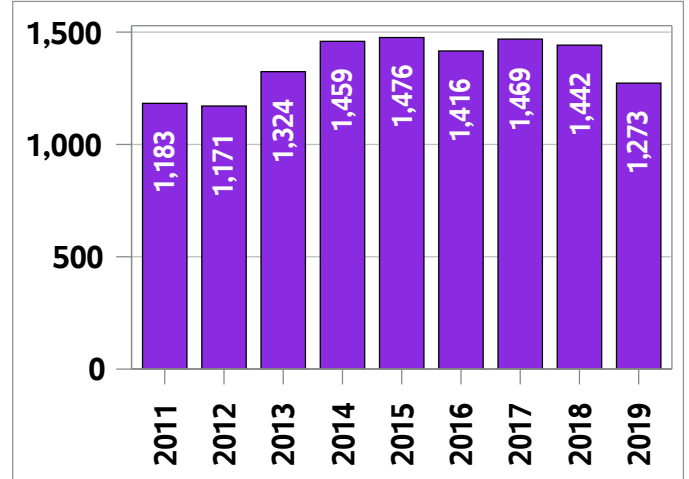


Moose Jaw City and Region MLS® Residential Market Activity

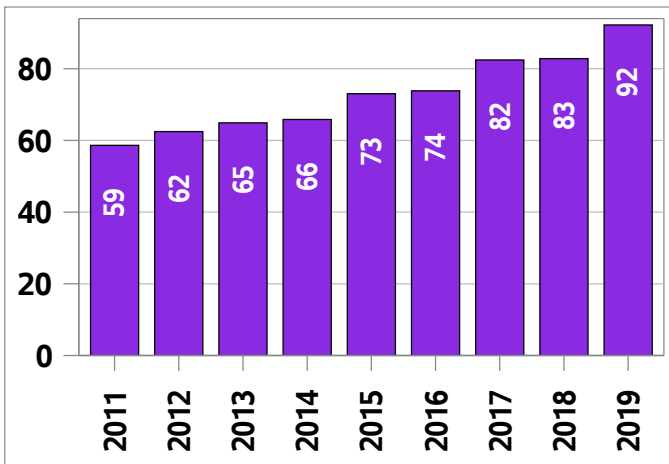
Sales Activity (December Year-to-date)



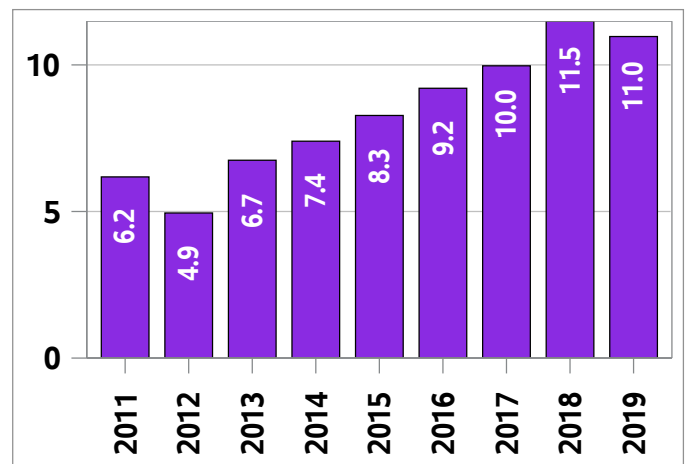
New Listings (December Year-to-date)



Average Days on Market (December Year-to-date)



Months of Inventory ² (December Year-to-date)



Moose Jaw City and Region MLS® Residential Market Activity

Actual	December 2019	Compared to ⁵					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	25	-3.8	8.7	-16.7	-21.9	25.0	-28.6
Dollar Volume (\$)	\$4,593,400	-12.6	9.5	-29.9	-33.3	22.2	-27.1
New Listings	50	8.7	-5.7	-32.4	0.0	16.3	16.3
Sales to New Listings Ratio ¹	50	56.5	43.4	40.5	64.0	46.5	81.4
Months of Inventory ²	14.9	17.2	17.5	14.2	11.1	12.8	5.9
Average Price (\$)	\$183,736	-9.1	0.7	-15.8	-14.6	-2.3	2.0
Sale to List Price Ratio	89.7	90.5	89.6	90.1	92.0	90.9	92.0
Average Days on Market	101.7	98.8	52.3	91.5	74.0	91.7	77.1

Year-to-date	December 2019	Compared to ⁵					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	532	-5.7	-13.6	-12.2	-21.4	-24.8	-21.8
Dollar Volume (\$)	\$116,583,951	-5.9	-12.8	-13.8	-23.7	-20.6	-5.2
New Listings	1,273	-11.7	-13.3	-10.1	-12.7	8.7	3.6
Sales to New Listings Ratio ³	42	39.1	41.9	42.8	46.4	60.4	55.3
Months of Inventory ⁴	11.0	11.5	10.0	9.2	7.4	4.9	5.8
Average Price (\$)	\$219,143	-0.2	0.9	-1.8	-2.9	5.5	21.2
Sale to List Price Ratio	92.2	92.2	92.1	93.2	93.1	93.6	92.5
Average Days on Market	92.2	82.8	82.4	73.8	65.9	62.5	68.2

¹ Sales / new listings * 100; Compared to Levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

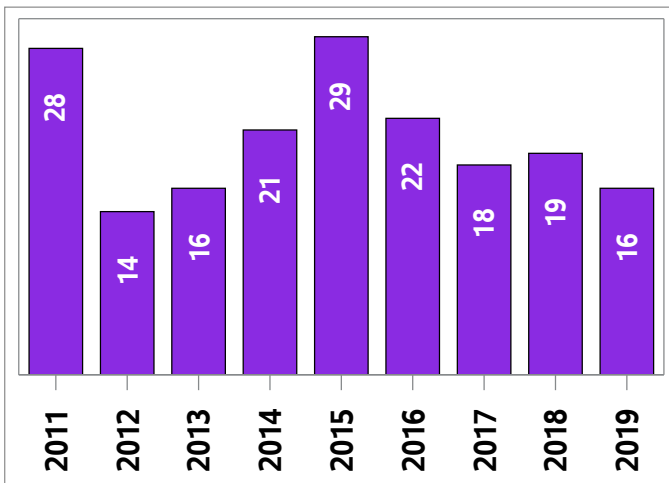
³ Sum of sales from January to current month / sum of new listings from January to current month

⁴ Average active listings from January to current month / average sales from January to current month

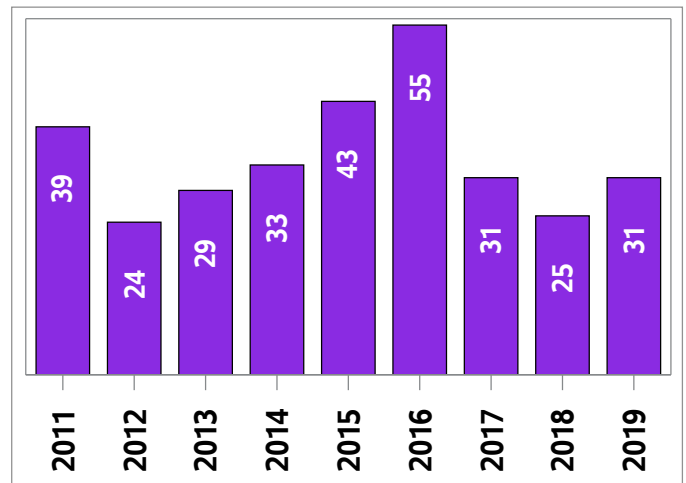
⁵ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

City of Moose Jaw MLS® Residential Market Activity

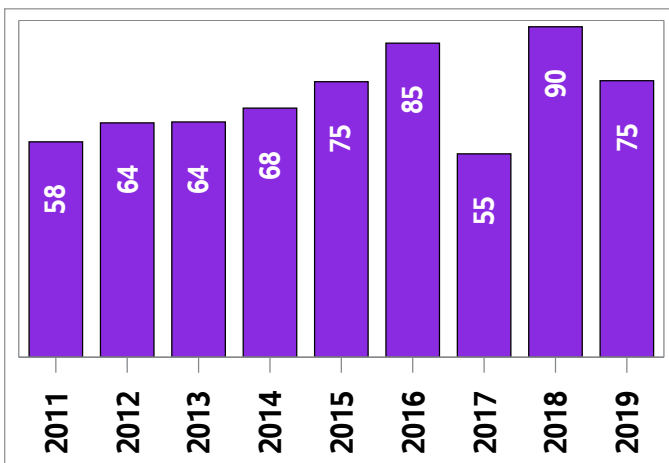
Sales Activity (December only)



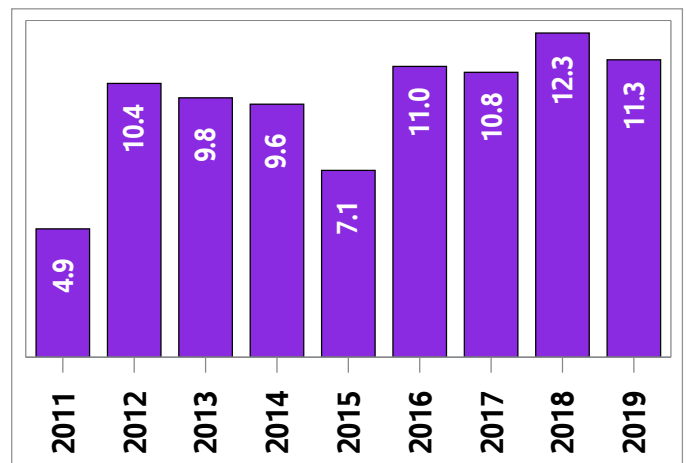
New Listings (December only)



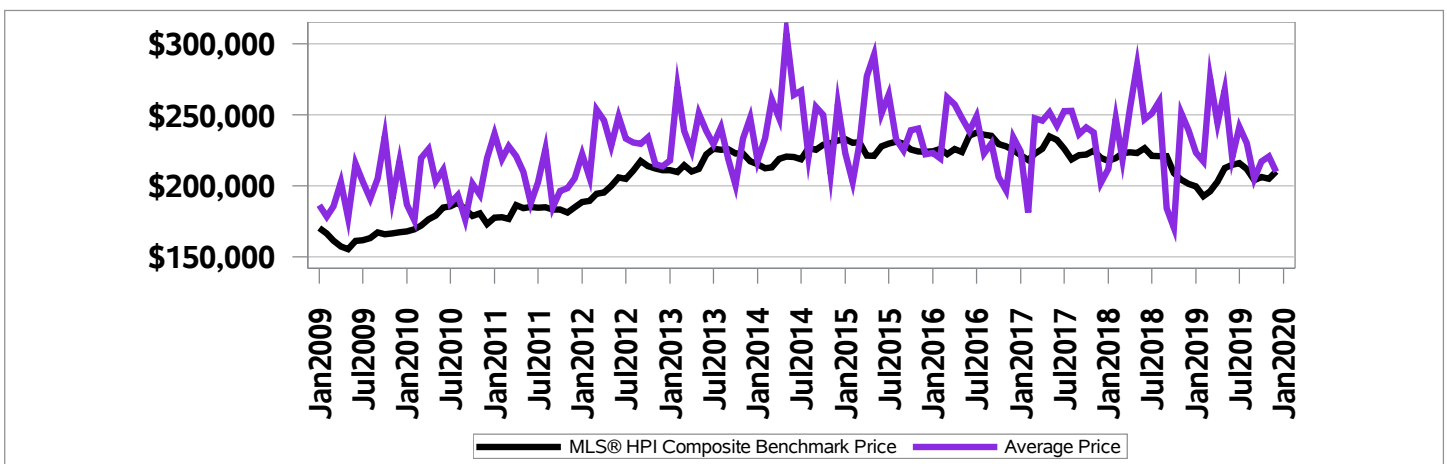
Average Days on Market (December only)



Months of Inventory (December only)

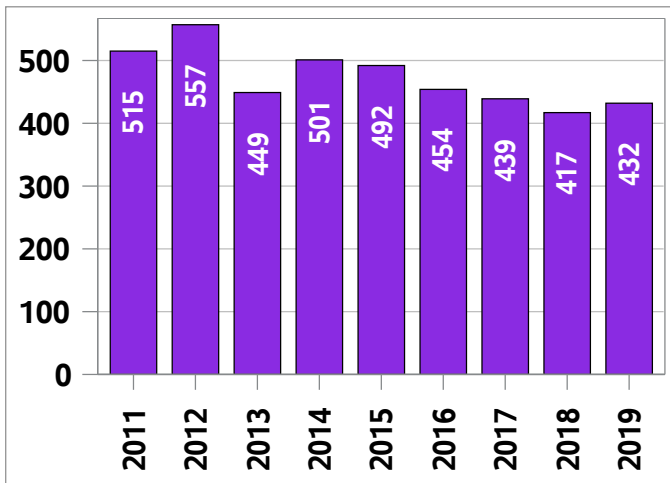


MLS® HPI Benchmark Price and Average Price



City of Moose Jaw MLS® Residential Market Activity

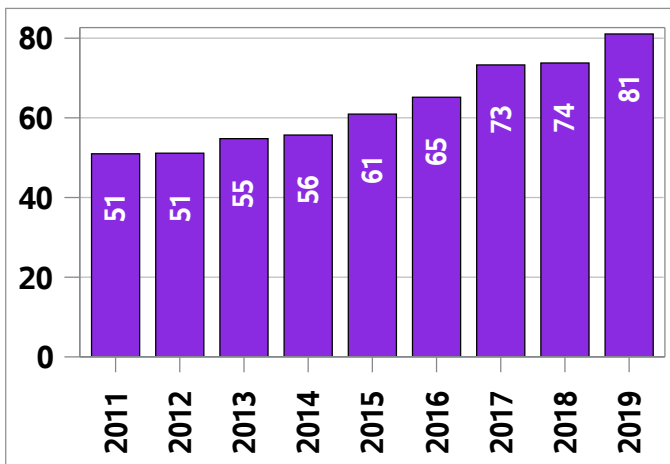
Sales Activity (December Year-to-date)



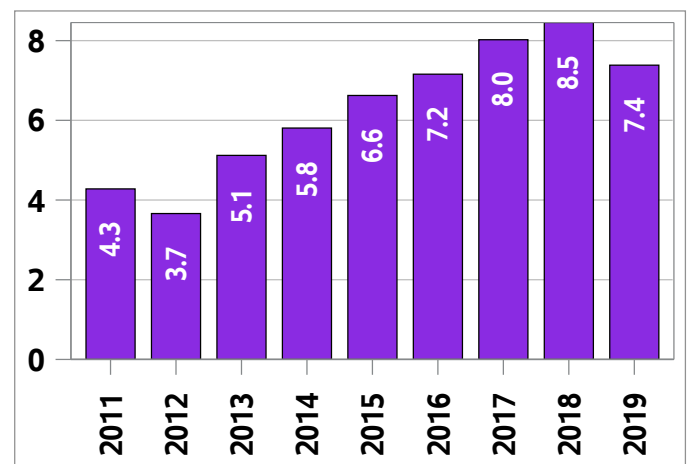
New Listings (December Year-to-date)



Average Days on Market (December Year-to-date)



Months of Inventory ² (December Year-to-date)



City of Moose Jaw MLS® Residential Market Activity

Actual	December 2019	Compared to ⁵					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	16	-15.8	-11.1	-27.3	-23.8	14.3	-38.5
Dollar Volume (\$)	\$3,358,900	-26.1	-7.7	-34.8	-37.9	12.2	-40.5
New Listings	31	24.0	0.0	-43.6	-6.1	29.2	-11.4
Sales to New Listings Ratio ¹	52	76.0	58.1	40.0	63.6	58.3	74.3
Months of Inventory ²	11.3	12.3	10.8	11.0	9.6	10.4	4.9
Average Price (\$)	\$209,931	-12.2	3.9	-10.3	-18.5	-1.8	-3.4
Sale to List Price Ratio	91.9	91.3	94.4	91.4	92.8	92.5	94.5
Average Days on Market	75.0	89.6	55.2	85.2	67.6	63.6	67.0

Year-to-date	December 2019	Compared to ⁵					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	432	3.6	-1.6	-4.8	-13.8	-22.4	-23.0
Dollar Volume (\$)	\$100,984,538	2.4	-3.8	-5.3	-20.7	-21.9	-9.6
New Listings	896	-6.8	-9.9	-8.9	-11.5	6.3	-8.2
Sales to New Listings Ratio ³	48	43.4	44.2	46.1	49.5	66.1	57.5
Months of Inventory ⁴	7.4	8.5	8.0	7.2	5.8	3.7	5.0
Average Price (\$)	\$233,761	-1.1	-2.3	-0.4	-8.0	0.7	17.4
Sale to List Price Ratio	93.5	93.1	93.8	94.4	95.0	95.2	93.9
Average Days on Market	81.1	73.8	73.3	65.2	55.7	51.1	61.0

¹ Sales / new listings * 100; Compared to Levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ Sum of sales from January to current month / sum of new listings from January to current month

⁴ Average active listings from January to current month / average sales from January to current month

⁵ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

City of Moose Jaw MLS® HPI Benchmark Price

Benchmark Type:	December 2019	percentage change vs.						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
Composite	\$210,100	2.5	3.0	-2.2	4.3	-6.7	-9.4	25.6
Single Family	\$210,100	2.5	3.0	-2.2	4.3	-6.7	-9.4	25.6
One Storey	\$213,800	4.9	3.9	-4.4	8.1	-8.0	-6.1	27.3
Two Storey	\$199,100	-1.8	1.4	2.4	-1.8	-4.1	-16.0	22.3
Townhouse	0	0	0	0	0	0	0	0
Apartment	0	0	0	0	0	0	0	0

Benchmark Type:	December 2019	Historical Values						
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	10 years ago
Composite	\$210,100	\$205,000	\$204,000	\$214,800	\$201,400	\$225,100	\$231,900	\$167,300
Single Family	\$210,100	\$205,000	\$204,000	\$214,800	\$201,400	\$225,100	\$231,900	\$167,300
One Storey	\$213,800	\$203,900	\$205,700	\$223,600	\$197,800	\$232,300	\$227,700	\$167,900
Two Storey	\$199,100	\$202,700	\$196,400	\$194,500	\$202,700	\$207,600	\$236,900	\$162,800
Townhouse	0	0	0	0	0	0	0	0
Apartment	0	0	0	0	0	0	0	0

