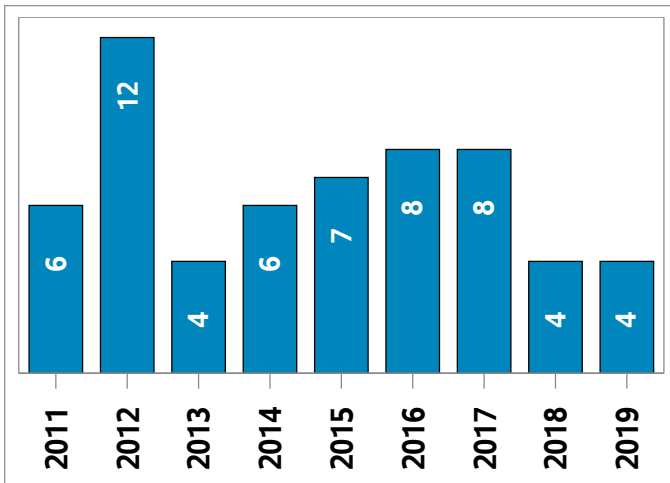
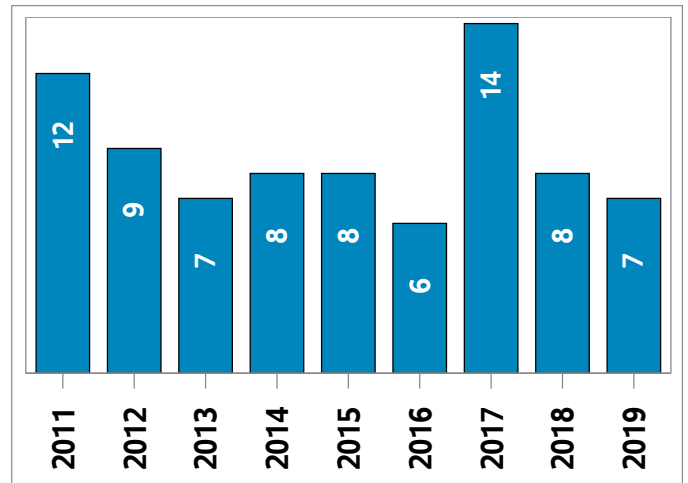


Melfort City and Region MLS® Residential Market Activity

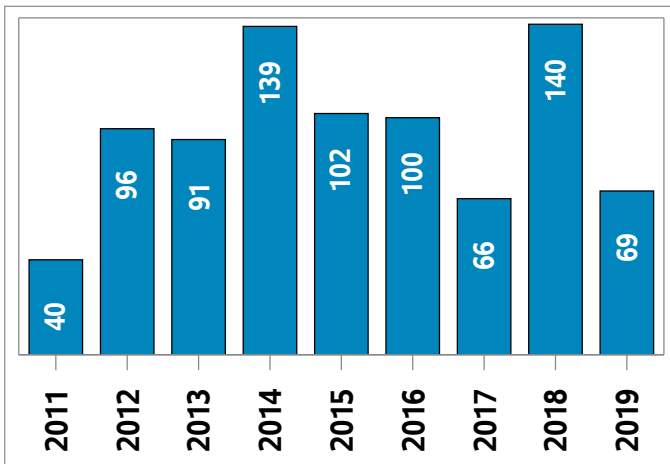
Sales Activity (December only)



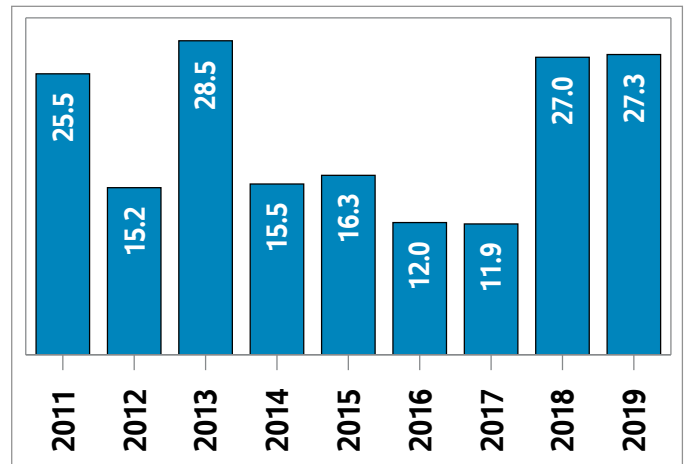
New Listings (December only)



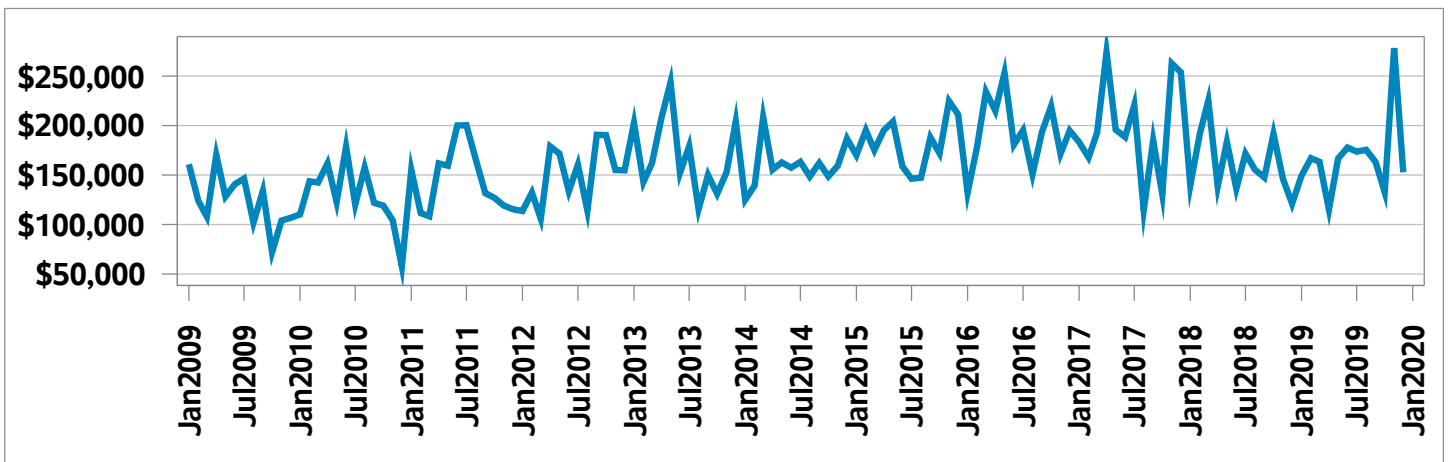
Average Days on Market (December only)



Months of Inventory (December only)

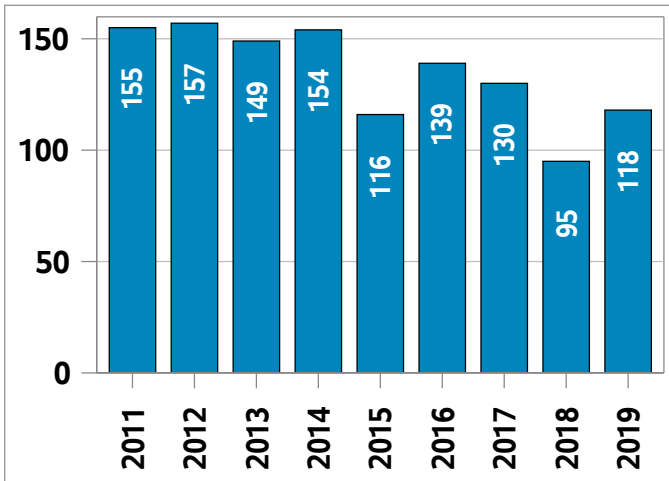


Average Price

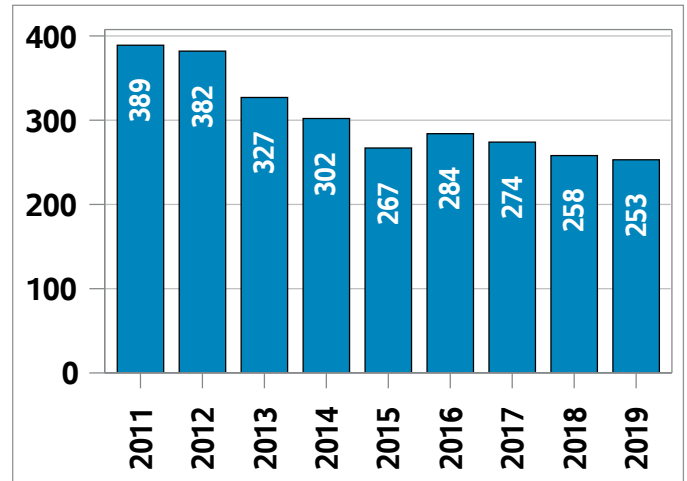


Melfort City and Region MLS® Residential Market Activity

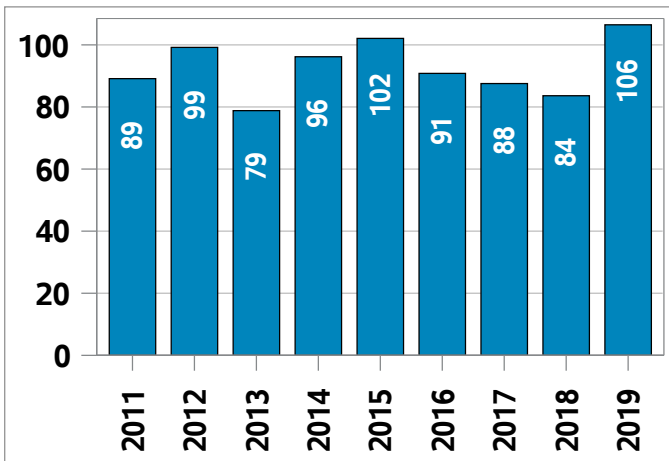
Sales Activity (December Year-to-date)



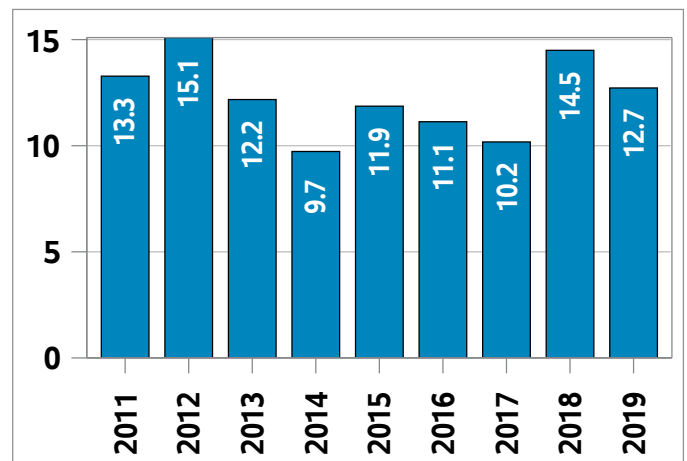
New Listings (December Year-to-date)



Average Days on Market (December Year-to-date)



Months of Inventory ² (December Year-to-date)



Melfort City and Region MLS® Residential Market Activity

Actual	December 2019	Compared to ⁵					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	4	0.0	-50.0	-50.0	-33.3	-66.7	-33.3
Dollar Volume (\$)	\$611,000	26.2	-69.9	-60.8	-45.5	-67.1	-4.6
New Listings	7	-12.5	-50.0	16.7	-12.5	-22.2	75.0
Sales to New Listings Ratio ¹	57	50.0	57.1	133.3	75.0	133.3	150.0
Months of Inventory ²	27.3	27.0	11.9	12.0	15.5	15.2	10.7
Average Price (\$)	\$152,750	26.2	-39.8	-21.6	-18.2	-1.3	43.1
Sale to List Price Ratio	86.5	89.5	94.1	94.9	97.0	91.6	87.9
Average Days on Market	69.3	139.8	66.0	100.3	138.8	95.6	87.5

Year-to-date	December 2019	Compared to ⁵					
		December 2018	December 2017	December 2016	December 2014	December 2012	December 2009
Sales Activity	118	24.2	-9.2	-15.1	-23.4	-24.8	-21.9
Dollar Volume (\$)	\$20,099,943	28.2	-20.2	-27.2	-17.4	-15.6	5.6
New Listings	253	-1.9	-7.7	-10.9	-16.2	-33.8	-7.3
Sales to New Listings Ratio ³	47	36.8	47.4	48.9	51.0	41.1	55.3
Months of Inventory ⁴	12.7	14.5	10.2	11.1	9.7	15.1	9.4
Average Price (\$)	\$170,339	3.2	-12.1	-14.3	7.8	12.3	35.2
Sale to List Price Ratio	91.6	92.2	93.1	93.3	92.4	94.4	92.7
Average Days on Market	106.5	83.6	87.5	90.8	96.2	99.2	80.8

¹ Sales / new listings * 100; Compared to Levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ Sum of sales from January to current month / sum of new listings from January to current month

⁴ Average active listings from January to current month / average sales from January to current month

⁵ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes