

#### Canadian home sales inch lower in December

Ottawa, ON, January 15, 2020

Statistics<sup>1</sup> released today by the Canadian Real Estate Association (CREA) show national home sales eased between November and December 2019.

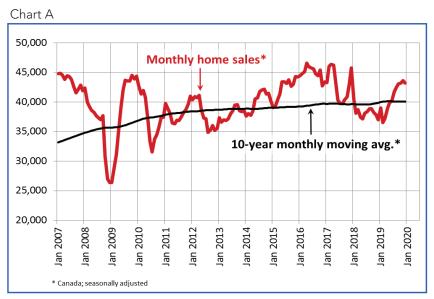
#### Highlights:

- National home sales declined by 0.9% on a month-over-month (m-o-m) basis in December.
- Actual (not seasonally adjusted) activity was up 22.7% year-over-year (y-o-y).
- The number of newly listed properties dropped by a further 1.8% m-o-m.
- The MLS<sup>®</sup> Home Price Index (HPI) advanced by 0.8% m-o-m and 3.4% y-o-y.
- The actual (not seasonally adjusted) national average sale price climbed 9.6% y-o-y.

Home sales recorded over Canadian MLS® Systems edged down 0.9% in December 2019, ending a streak of monthly gains that began last March. Activity is currently about 18% above the six-year low reached in February 2019 but ends the year about 7% below the heights recorded in 2016 and 2017. (Chart A)

There was an almost even split between the number of local markets where activity rose and those where it declined, with higher sales in the Lower Mainland of British Columbia, Calgary and Montreal offsetting declines in the Greater Toronto Area (GTA) and Ottawa.

Actual (not seasonally adjusted) activity was up 22.7% compared to a quiet month of December in 2018. Transactions surpassed



\* Data table available to media upon request, for purposes of reprinting only.

year-ago levels across most of Canada, including all of the largest urban markets.

"Home price growth is picking up in housing markets where listings are in short supply," said Jason Stephen, president of CREA. "Meanwhile, the mortgage stress-test continues to sideline potential home buyers where supply is ample. All real estate is local, and nobody knows that better than a professional REALTOR<sup>®</sup>, your best source for information and guidance when negotiating the sale or purchase of a home," said Stephen.

"The momentum for home price gains picked up as last year came to a close," said Gregory Klump, CREA's Chief Economist. "If the recent past is prelude, then price trends in British Columbia, the GTA, Ottawa and Montreal look set to lift the national result this year, despite the continuation of a weak pricing environment among housing markets across the Prairie region."

The number of newly listed homes slid a further 1.8% in December, leaving new supply close to its lowest level in a decade. December's decline was driven mainly by fewer new listings in the GTA and Ottawa-the same markets

<sup>1</sup> All figures in this release are seasonally adjusted unless otherwise noted. Removing normal seasonal variations enables meaningful analysis of monthly changes and fundamental trends.



most responsible for the decline in sales. Listings available for purchase are now running at a 12-year low. The number of housing markets with a shortage of listings is on the rise; should current trends persist, fewer available listings will likely increasingly weigh on sales activity.

With new listings having declined by more than sales, the national sales-to-new listings ratio further tightened to 66.9% in December 2019 – the highest reading since the spring of 2004. The long-term average for this measure of housing market balance is 53.7%. Barring an unforeseen change in recent trends for the balance between the supply and demand for homes, price gains appear poised to accelerate in 2020.

Considering the degree and duration to which market balance readings are above or below their long-term averages is the best way of gauging whether local housing market conditions favour buyers or sellers. Market balance measures that are within one standard deviation of their long-term average are generally consistent with balanced market conditions.

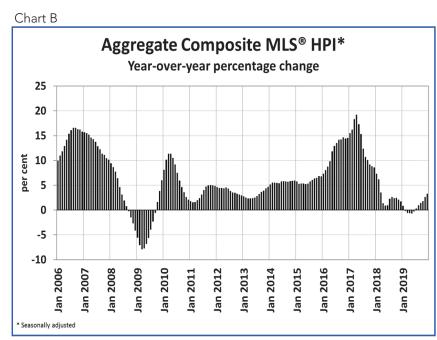
Based on a comparison of the sales-to-new listings ratio with the long-term average, just over half of all local markets were in balanced market territory in December 2019. That list still includes Greater Vancouver (GVA) but no longer includes the GTA, where market balance favours sellers in purchase negotiations. By contrast, an oversupply of homes relative to demand across much of Alberta and Saskatchewan means sales negotiations remain tilted in favour of buyers. Meanwhile, an ongoing shortage of homes available for purchase across most of Ontario, Quebec and the Maritime provinces means sellers there hold the upper hand in sales negotiations.

The number of months of inventory is another important measure of the balance between sales and the supply of listings. It represents how long it would take to liquidate current inventories at the current rate of sales activity.

There were 4.2 months of inventory on a national basis at the end of December 2019 – the lowest level recorded since the summer of 2007. This measure of market balance has been falling further below its long-term average of 5.3 months. While still within balanced

market territory, its current reading suggests that sales negotiations are becoming increasingly tilted in favour of sellers.

National measures of market balance continue to mask significant and increasing regional variations. The number of months of inventory has swollen far beyond long-term averages in Prairie provinces and Newfoundland & Labrador, giving homebuyers ample choice in these regions. By contrast, the measure is running well below long-term averages in Ontario, Quebec and Maritime provinces, resulting in increased competition among buyers for listings and providing fertile ground for price gains. The measure is still within balanced market territory in British Columbia but is becoming increasingly tilted in favour of sellers.



\* Data table available to media upon request, for purposes of reprinting only.



The Aggregate Composite MLS<sup>®</sup> Home Price Index (MLS<sup>®</sup> HPI) rose 0.8%, marking its seventh consecutive monthly gain. It is now up 4.7% from last year's lowest point reached in May and has toppled all previous records in each of the past five months. (Chart B)

The MLS® HPI in December was up from the previous month in 14 of the 18 markets tracked by the index. (Table 1)

Home price trends have generally been stabilizing in the Prairies in recent months following lengthy declines but are clearly on the rise again in British Columbia and in Ontario's the Greater Golden Horseshoe (GGH). Further east, price growth in Ottawa and Montreal has been ongoing for some time and strengthened toward the end of 2019.

Comparing home prices to year-ago levels yields considerable variations across the country, although for the most part has been regionally split along east/west lines, with declines in the Lower Mainland and major Prairie markets and gains in central and eastern Canada.

The actual (not seasonally adjusted) Aggregate Composite MLS<sup>®</sup> (HPI) rose 3.4% y-o-y in December 2019, the biggest year-over-year gain since March 2018.

Home prices in Greater Vancouver (-3.1%) and the Fraser Valley (-2%) remain below year-ago levels, but declines are shrinking. Elsewhere in British Columbia, home prices logged y-o-y increases in the Okanagan Valley (+4.2%), Victoria (+2.3%) and elsewhere on Vancouver Island (+4.2%).

Calgary, Edmonton and Saskatoon posted y-o-y price declines of around -1% to -2%, while the gap has widened to -4.6% in Regina.

In Ontario, home price growth has re-accelerated well above consumer price inflation across most of the GGH. Meanwhile, price gains in recent years have continued uninterrupted in Ottawa, Montreal and Moncton.

All benchmark home categories tracked by the index accelerated further into positive territory on a y-o-y basis. One-storey single-family home prices posted the biggest increase (3.6%) followed closely by apartment units (3.4%) and two-storey single family homes (3.3%). Townhouse/row unit prices climbed a slightly more modest 2.7% compared to December 2018.

The MLS® HPI provides the best way to gauge price trends, because averages are strongly distorted by changes in the mix of sales activity from one month to the next.

The actual (not seasonally adjusted) national average price for homes sold in December 2019 was around \$517,000, up 9.6% from the same month the previous year.

The national average price is heavily skewed by sales in the GVA and GTA, two of Canada's most active and expensive housing markets. Excluding these two markets from calculations cuts more than \$117,000 from the national average price, trimming it to around \$400,000 and reducing the y-o-y gain to 6.7%.



| Table 1             |                  |                        |                 |                 |                  |             |             |
|---------------------|------------------|------------------------|-----------------|-----------------|------------------|-------------|-------------|
|                     | ML               | .S <sup>®</sup> Home F | Price Index     | Benchmark       | Price            |             |             |
| Seasonally Adju     | ısted            |                        |                 | Percentage      | Change vs.       |             |             |
| Composite HPI:      | December<br>2019 | 1 month<br>ago         | 3 months<br>ago | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |
| Aggregate           | \$643,700        | 0.80                   | 2.26            | 4.27            | 3.28             | 14.01       | 39.37       |
| Lower Mainland      | \$959,400        | 1.01                   | 2.68            | 2.92            | -2.87            | 12.99       | 60.12       |
| Greater Vancouver   | \$1,017,300      | 1.32                   | 3.04            | 3.36            | -3.19            | 9.33        | 53.65       |
| Fraser Valley       | \$834,100        | 0.77                   | 1.99            | 2.59            | -2.24            | 21.37       | 76.77       |
| Vancouver Island    | \$504,300        | 1.38                   | 1.71            | 3.44            | 4.21             | 35.98       | 68.22       |
| Victoria            | \$709,400        | 0.99                   | 2.73            | 3.25            | 2.36             | 24.24       | 58.80       |
| Okanagan Valley*    | \$517,100        | 1.29                   | 1.92            | 3.97            | 3.86             | 20.22       | 45.41       |
| Calgary             | \$417,400        | 0.54                   | 0.16            | 0.27            | -1.11            | -4.46       | -9.56       |
| Edmonton            | \$317,700        | -0.39                  | -0.11           | -0.50           | -2.09            | -5.16       | -9.08       |
| Regina              | \$260,700        | 0.00                   | -1.18           | -1.96           | -4.52            | -12.75      | -11.06      |
| Saskatoon           | \$288,100        | -0.05                  | -0.19           | -0.28           | -1.36            | -5.73       | -9.39       |
| Guelph              | \$570,700        | 0.84                   | 2.28            | 5.25            | 7.03             | 28.73       | 56.29       |
| Hamilton-Burlington | \$630,400        | 0.11                   | 1.61            | 4.84            | 6.73             | 25.11       | 68.18       |
| Oakville-Milton     | \$1,035,800      | 0.22                   | 0.93            | 2.54            | 4.35             | 10.08       | 43.74       |
| Barrie and District | \$489,200        | 0.43                   | 2.30            | 5.15            | 1.18             | 5.34        | 48.97       |
| Greater Toronto     | \$829,200        | 0.78                   | 2.73            | 5.28            | 6.90             | 18.02       | 57.40       |
| Niagara Region      | \$436,500        | 1.13                   | 3.09            | 6.83            | 8.92             | 36.53       | 87.43       |
| Ottawa              | \$450,900        | 1.49                   | 4.32            | 7.21            | 12.26            | 27.86       | 33.92       |
| Greater Montreal    | \$383,700        | 0.96                   | 3.27            | 5.46            | 9.29             | 22.17       | 28.41       |
| Greater Moncton     | \$190,100        | 0.00                   | -0.31           | 3.40            | 4.95             | 14.75       | 20.87       |

\* Includes Central Okanagan, Northern Okanagan, and Shuswap/Revelstoke.

Interactive tables and charts for MLS® Home Price Index data on Composite, Single family homes (including separate indices for one- and two-storey homes), Townhouse/row units, and Apartment units are available at http://www.crea.ca/housing-market-stats/mls-home-price-index/hpi-tool/.

Data table available to media upon request, for purposes of reprinting only.



PLEASE NOTE: The information contained in this news release combines both major market and national sales information from MLS<sup>®</sup> Systems from the previous month.

CREA cautions that average price information can be useful in establishing trends over time, but does not indicate actual prices in centres comprised of widely divergent neighbourhoods or account for price differential between geographic areas. Statistical information contained in this report includes all housing types.

MLS<sup>®</sup> Systems are co-operative marketing systems used only by Canada's real estate Boards to ensure maximum exposure of properties listed for sale.

The Canadian Real Estate Association (CREA) is one of Canada's largest single-industry associations, representing more than 130,000 REALTORS<sup>®</sup> working through 90 real estate boards and associations.

Further information can be found at http://crea.ca/statistics.

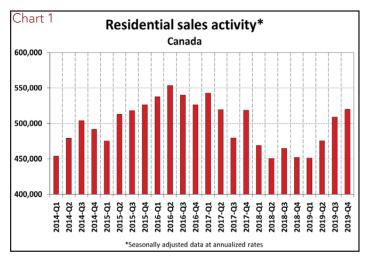
#### For more information, please contact:

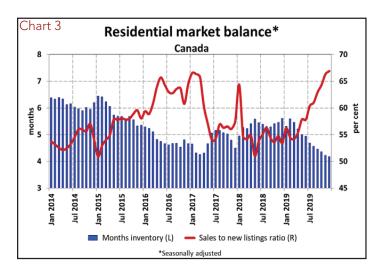
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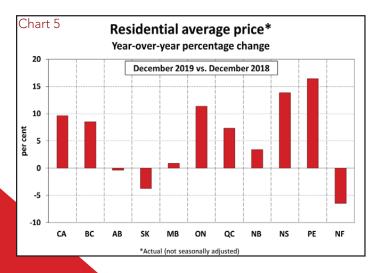


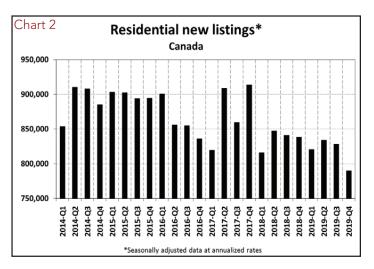


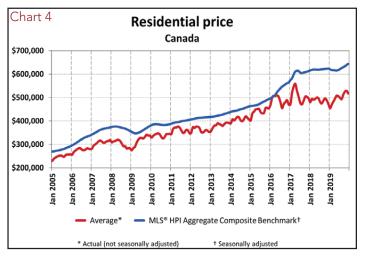
#### National Charts

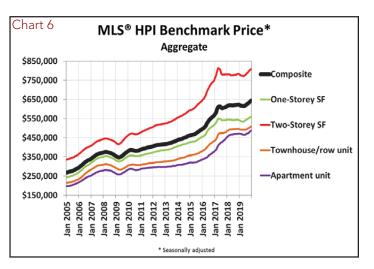




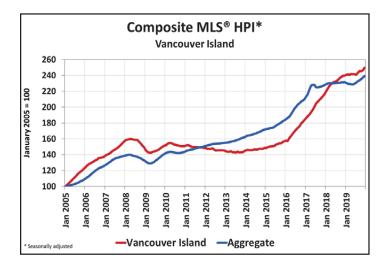


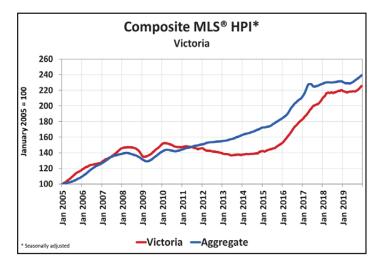


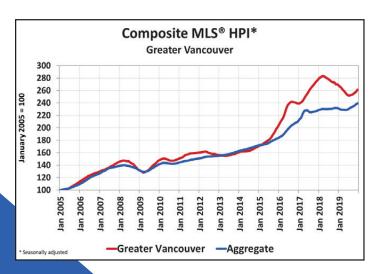


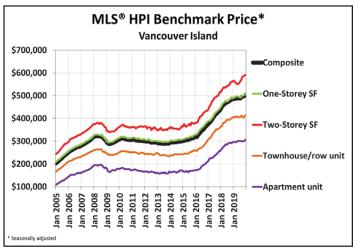


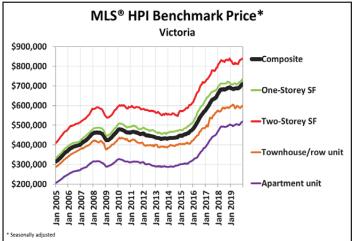


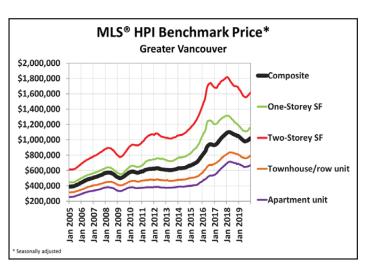




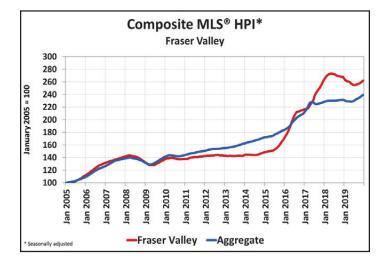


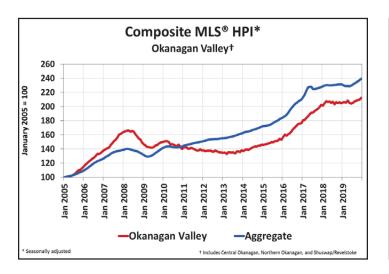


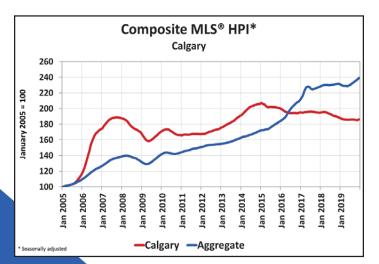


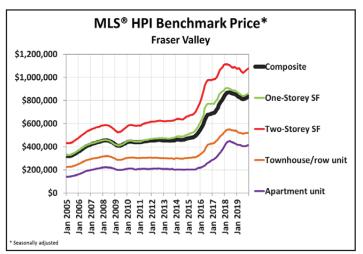


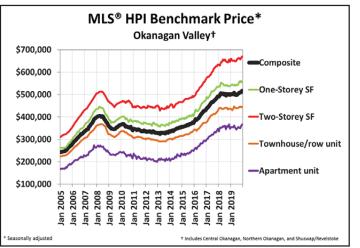


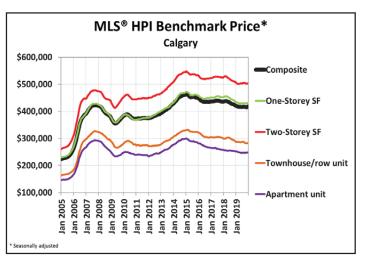




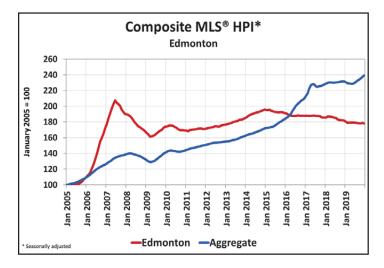


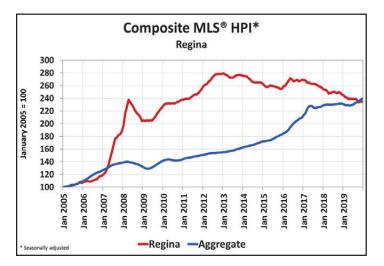


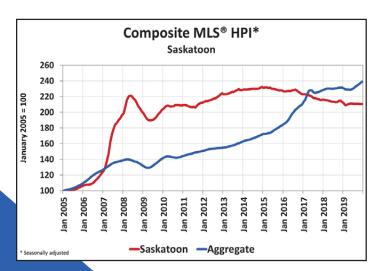


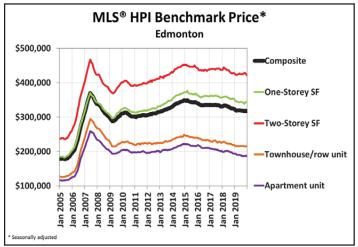


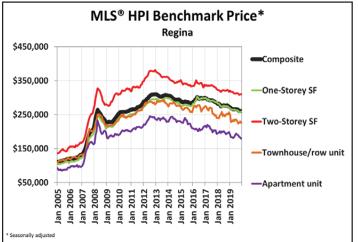


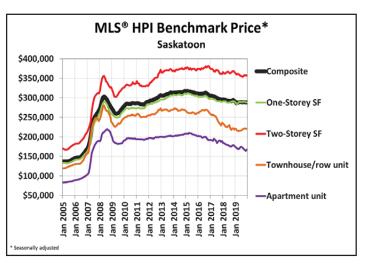






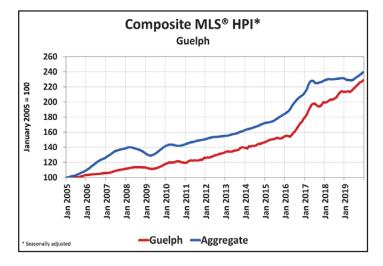


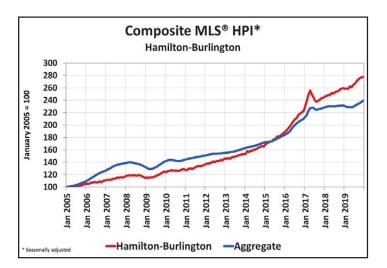


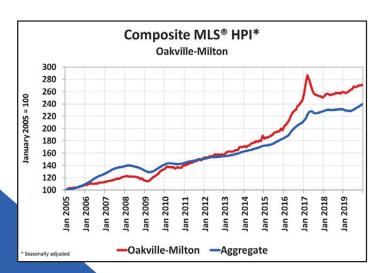


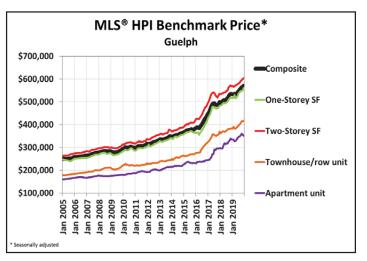
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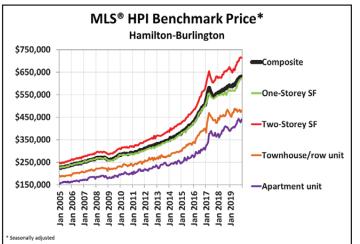


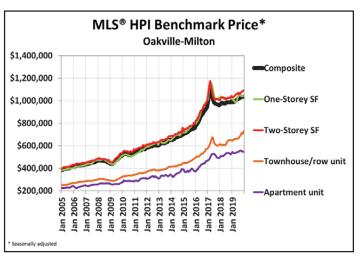




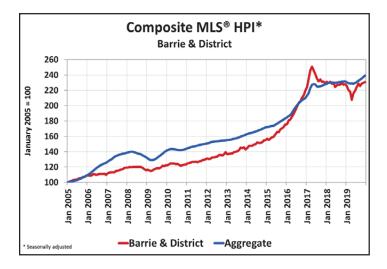


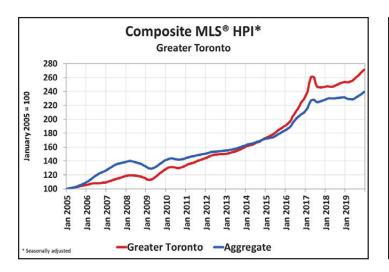


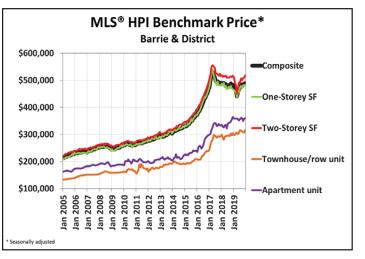


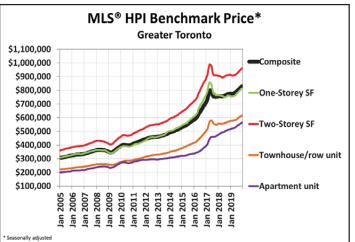


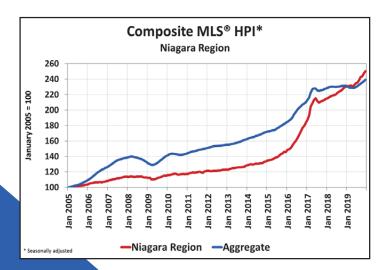


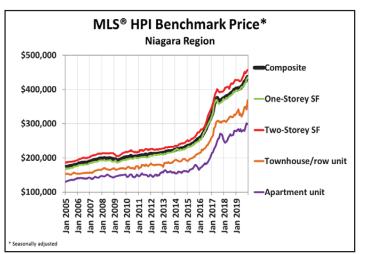




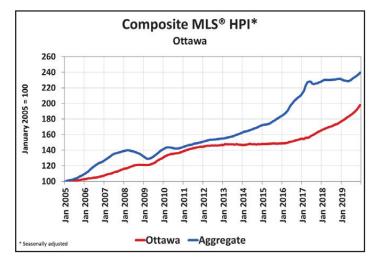


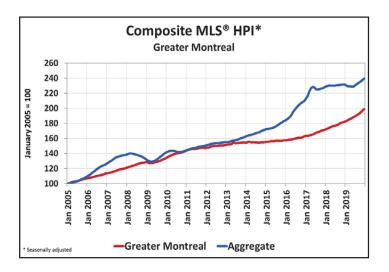


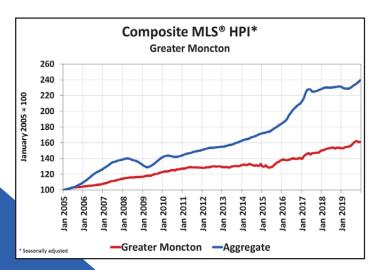


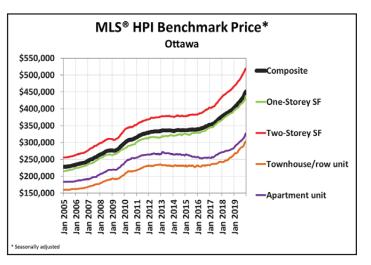


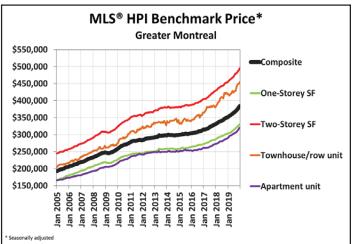


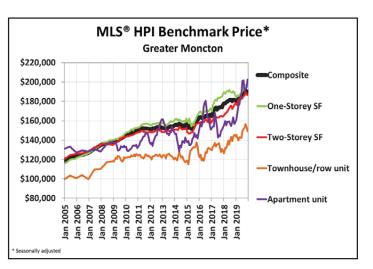












# Dollar Volume over MLS® Systems of Select Canadian Real Estate Boards & Associations December 2019

|                              |          |                          | To                              | tal <sup>1</sup> |          |  |          |                          | Resid                           | lential  |          |  |
|------------------------------|----------|--------------------------|---------------------------------|------------------|----------|--|----------|--------------------------|---------------------------------|----------|----------|--|
|                              |          | <b>s.a.</b> <sup>2</sup> |                                 |                  | nsa³     |  |          | <b>s.a.</b> <sup>2</sup> |                                 |          | nsa³     |  |
| Dollar Volume*               | Dec 2019 | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019         | Dec 2018 | year-over-year<br>percentage<br>change | Dec 2019 | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019 | Dec 2018 | year-over-year<br>percentage<br>change |
| Fraser Valley                | 1,305.2  | 1,230.8                  | 6.0                             | 936.4            | 568.5    | 64.7                                   | 1,254.5  | 1,145.7                  | 9.5                             | 862.1    | 516.5    | 66.9                                   |
| Greater Vancouver            | 3,003.7  | 2,879.0                  | 4.3                             | 2,127.9          | 1,154.8  | 84.3                                   | 2,970.8  | 2,835.0                  | 4.8                             | 2,055.4  | 1,123.5  | 83.0                                   |
| Victoria                     | 459.6    | 502.0                    | -8.4                            | 293.3            | 241.8    | 21.3                                   | 428.0    | 484.6                    | -11.7                           | 259.0    | 226.2    | 14.5                                   |
| Calgary                      | 892.2    | 814.1                    | 9.6                             | 532.4            | 460.2    | 15.7                                   | 783.9    | 750.5                    | 4.5                             | 470.3    | 425.9    | 10.4                                   |
| Edmonton                     | 574.2    | 589.8                    | -2.6                            | 341.2            | 344.4    | -0.9                                   | 571.4    | 570.0                    | 0.3                             | 332.1    | 310.0    | 7.1                                    |
| Regina                       | 91.0     | 63.9                     | 42.4                            | 55.2             | 47.8     | 15.6                                   | 79.6     | 58.4                     | 36.3                            | 44.5     | 33.7     | 32.1                                   |
| Saskatoon                    | 135.9    | 124.9                    | 8.8                             | 88.7             | 80.3     | 10.4                                   | 133.3    | 130.1                    | 2.5                             | 82.8     | 68.8     | 20.4                                   |
| Winnipeg                     | 356.4    | 354.7                    | 0.5                             | 197.5            | 163.1    | 21.1                                   | 340.9    | 344.0                    | -0.9                            | 181.9    | 147.7    | 23.1                                   |
| Hamilton-Burlington          | 665.6    | 697.3                    | -4.5                            | 358.1            | 322.0    | 11.2                                   | 651.6    | 677.3                    | -3.8                            | 340.2    | 304.4    | 11.8                                   |
| Kitchener-Waterloo           | 261.3    | 296.2                    | -11.8                           | 144.5            | 140.0    | 3.2                                    | 249.8    | 274.8                    | -9.1                            | 130.2    | 127.4    | 2.2                                    |
| London and St Thomas         | 390.6    | 434.2                    | -10.0                           | 219.0            | 183.2    | 19.5                                   | 359.8    | 382.8                    | -6.0                            | 199.1    | 161.0    | 23.7                                   |
| Niagara Region               | 280.1    | 267.6                    | 4.7                             | 171.1            | 125.7    | 36.2                                   | 251.8    | 246.0                    | 2.4                             | 146.7    | 113.7    | 29.0                                   |
| Ottawa                       | 719.1    | 777.6                    | -7.5                            | 369.2            | 299.6    | 23.2                                   | 689.0    | 766.0                    | -10.1                           | 345.8    | 273.3    | 26.5                                   |
| Sudbury                      | 75.6     | 74.5                     | 1.5                             | 41.5             | 27.4     | 51.4                                   | 63.1     | 63.5                     | -0.6                            | 32.6     | 22.2     | 47.0                                   |
| Thunder Bay                  | 48.1     | 45.0                     | 6.8                             | 26.0             | 25.8     | 0.6                                    | 45.5     | 44.0                     | 3.4                             | 23.9     | 22.1     | 8.3                                    |
| Greater Toronto <sup>†</sup> | 6,555.3  | 6,523.7                  | 0.5                             | 3,685.4          | 2,836.4  | 29.9                                   | 6,644.9  | 6,609.2                  | 0.5                             | 3,685.4  | 2,836.4  | 29.9                                   |
| Windsor-Essex                | 229.7    | 223.9                    | 2.6                             | 139.0            | 105.4    | 31.9                                   | 209.9    | 210.7                    | -0.4                            | 118.7    | 93.3     | 27.3                                   |
| Trois Rivières CMA           | 23.4     | 24.6                     | -4.9                            | 19.3             | 15.0     | 28.5                                   | 22.2     | 24.4                     | -8.9                            | 16.5     | 13.2     | 24.6                                   |
| Montreal CMA                 | 2,103.4  | 1,966.4                  | 7.0                             | 1,650.9          | 1,181.1  | 39.8                                   | 1,953.2  | 1,839.1                  | 6.2                             | 1,498.3  | 1,099.3  | 36.3                                   |
| Gatineau CMA                 | 133.6    | 139.1                    | -4.0                            | 84.3             | 69.1     | 22.0                                   | 127.1    | 136.6                    | -7.0                            | 79.4     | 65.3     | 21.7                                   |
| Quebec CMA                   | 212.6    | 214.1                    | -0.7                            | 176.5            | 160.1    | 10.2                                   | 208.4    | 206.1                    | 1.1                             | 169.1    | 131.2    | 28.8                                   |
| Saguenay CMA                 | 28.5     | 19.3                     | 47.6                            | 18.4             | 12.3     | 48.9                                   | 26.6     | 19.3                     | 37.8                            | 16.7     | 11.2     | 48.9                                   |
| Sherbrooke CMA               | 55.8     | 53.9                     | 3.6                             | 48.9             | 37.7     | 29.6                                   | 50.5     | 47.7                     | 5.7                             | 43.1     | 31.0     | 39.2                                   |
| Saint John                   | 38.6     | 37.7                     | 2.4                             | 23.9             | 20.9     | 14.7                                   | 37.7     | 36.6                     | 2.9                             | 22.6     | 19.6     | 15.2                                   |
| Halifax-Dartmouth            | 191.3    | 218.7                    | -12.5                           | 108.8            | 85.0     | 27.9                                   | 190.4    | 215.0                    | -11.4                           | 107.2    | 82.1     | 30.5                                   |
| Newfoundland & Labrador      | 81.8     | 94.1                     | -13.1                           | 71.0             | 68.3     | 4.0                                    | 79.5     | 93.5                     | -15.0                           | 66.5     | 62.6     | 6.2                                    |
| Canada                       | 24,034.2 | 23,839.7                 | 0.8                             | 14,940.9         | 11,140.8 | 34.1                                   | 23,122.0 | 22,961.8                 | 0.7                             | 13,949.9 | 10,371.2 | 34.5                                   |

#### <sup>\*</sup> in millions of dollars

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

# Sales Activity over MLS® Systems of Select Canadian Real Estate Boards & Associations December 2019

|                              |          |                          | То                              | tal <sup>1</sup> |          |  |          |                          | Resid                           | lential  |          |  |
|------------------------------|----------|--------------------------|---------------------------------|------------------|----------|--|----------|--------------------------|---------------------------------|----------|----------|--|
|                              |          | <b>s.a.</b> <sup>2</sup> |                                 |                  | nsa³     |  |          | <b>s.a.</b> <sup>2</sup> |                                 |          | nsa³     |  |
| Sales Activity               | Dec 2019 | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019         | Dec 2018 | year-over-year<br>percentage<br>change | Dec 2019 | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019 | Dec 2018 | year-over-year<br>percentage<br>change |
| Fraser Valley                | 1,688    | 1,629                    | 3.6                             | 1,247            | 800      | 55.9                                   | 1,611    | 1,537                    | 4.8                             | 1,137    | 739      | 53.9                                   |
| Greater Vancouver            | 3,014    | 2,911                    | 3.5                             | 2,111            | 1,149    | 83.7                                   | 2,944    | 2,840                    | 3.7                             | 2,046    | 1,094    | 87.0                                   |
| Victoria                     | 633      | 681                      | -7.0                            | 402              | 375      | 7.2                                    | 608      | 638                      | -4.7                            | 373      | 325      | 14.8                                   |
| Calgary                      | 1,898    | 1,787                    | 6.2                             | 1,170            | 1,031    | 13.5                                   | 1,783    | 1,705                    | 4.6                             | 1,092    | 985      | 10.9                                   |
| Edmonton                     | 1,605    | 1,608                    | -0.2                            | 948              | 876      | 8.2                                    | 1,561    | 1,555                    | 0.4                             | 922      | 845      | 9.1                                    |
| Regina                       | 302      | 223                      | 35.4                            | 181              | 126      | 43.7                                   | 276      | 209                      | 32.1                            | 164      | 115      | 42.6                                   |
| Saskatoon                    | 409      | 406                      | 0.7                             | 262              | 230      | 13.9                                   | 406      | 392                      | 3.6                             | 252      | 206      | 22.3                                   |
| Winnipeg                     | 1,196    | 1,179                    | 1.4                             | 674              | 538      | 25.3                                   | 1,121    | 1,103                    | 1.6                             | 610      | 495      | 23.2                                   |
| Hamilton-Burlington          | 1,044    | 1,129                    | -7.5                            | 609              | 580      | 5.0                                    | 1,019    | 1,100                    | -7.4                            | 585      | 563      | 3.9                                    |
| Kitchener-Waterloo           | 456      | 505                      | -9.7                            | 254              | 279      | -9.0                                   | 435      | 485                      | -10.3                           | 236      | 267      | -11.6                                  |
| London and St Thomas         | 893      | 948                      | -5.8                            | 496              | 468      | 6.0                                    | 858      | 911                      | -5.8                            | 467      | 434      | 7.6                                    |
| Niagara Region               | 552      | 559                      | -1.3                            | 342              | 312      | 9.6                                    | 518      | 537                      | -3.5                            | 310      | 290      | 6.9                                    |
| Ottawa                       | 1,563    | 1,685                    | -7.2                            | 822              | 723      | 13.7                                   | 1,512    | 1,644                    | -8.0                            | 775      | 673      | 15.2                                   |
| Sudbury                      | 259      | 261                      | -0.8                            | 142              | 107      | 32.7                                   | 222      | 224                      | -0.9                            | 120      | 86       | 39.5                                   |
| Thunder Bay                  | 216      | 207                      | 4.3                             | 132              | 119      | 10.9                                   | 196      | 190                      | 3.2                             | 116      | 103      | 12.6                                   |
| Greater Toronto <sup>†</sup> | 7,427    | 7,609                    | -2.4                            | 4,399            | 3,781    | 16.3                                   | 7,480    | 7,711                    | -3.0                            | 4,399    | 3,781    | 16.3                                   |
| Windsor-Essex                | 675      | 640                      | 5.5                             | 408              | 337      | 21.1                                   | 620      | 616                      | 0.6                             | 366      | 312      | 17.3                                   |
| Trois Rivières CMA           | 133      | 131                      | 1.5                             | 110              | 80       | 37.5                                   | 122      | 130                      | -6.2                            | 98       | 74       | 32.4                                   |
| Montreal CMA                 | 4,865    | 4,718                    | 3.1                             | 3,711            | 2,908    | 27.6                                   | 4,645    | 4,539                    | 2.3                             | 3,533    | 2,800    | 26.2                                   |
| Gatineau CMA                 | 474      | 502                      | -5.6                            | 300              | 252      | 19.0                                   | 449      | 477                      | -5.9                            | 284      | 240      | 18.3                                   |
| Quebec CMA                   | 781      | 780                      | 0.1                             | 655              | 513      | 27.7                                   | 743      | 727                      | 2.2                             | 632      | 481      | 31.4                                   |
| Saguenay CMA                 | 127      | 109                      | 16.5                            | 92               | 65       | 41.5                                   | 118      | 104                      | 13.5                            | 86       | 63       | 36.5                                   |
| Sherbrooke CMA               | 235      | 187                      | 25.7                            | 185              | 138      | 34.1                                   | 210      | 169                      | 24.3                            | 165      | 121      | 36.4                                   |
| Saint John                   | 226      | 218                      | 3.7                             | 138              | 122      | 13.1                                   | 198      | 195                      | 1.5                             | 120      | 105      | 14.3                                   |
| Halifax-Dartmouth            | 562      | 648                      | -13.3                           | 338              | 293      | 15.4                                   | 552      | 631                      | -12.5                           | 323      | 275      | 17.5                                   |
| Newfoundland & Labrador      | 359      | 388                      | -7.5                            | 309              | 269      | 14.9                                   | 338      | 370                      | -8.6                            | 285      | 251      | 13.5                                   |
| Canada                       | 45,568   | 45,820                   | -0.5                            | 28,937           | 23,646   | 22.4                                   | 43,198   | 43,610                   | -0.9                            | 26,976   | 21,983   | 22.7                                   |

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

# New Listings over MLS<sup>®</sup> Systems of Select Canadian Real Estate Boards & Associations December 2019

|                              |          |                          | То                              | tal <sup>1</sup> |          |  |          |                          | Resid                           | lential  |          |  |
|------------------------------|----------|--------------------------|---------------------------------|------------------|----------|--|----------|--------------------------|---------------------------------|----------|----------|--|
|                              |          | <b>s.a.</b> <sup>2</sup> |                                 |                  | nsa³     |  |          | <b>s.a.</b> <sup>2</sup> |                                 |          | nsa³     |  |
| New Listings                 | Dec 2019 | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019         | Dec 2018 | year-over-year<br>percentage<br>change | Dec 2019 | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019 | Dec 2018 | year-over-year<br>percentage<br>change |
| Fraser Valley                | 2,486    | 2,531                    | -1.8                            | 948              | 978      | -3.1                                   | 2,228    | 2,211                    | 0.8                             | 819      | 857      | -4.4                                   |
| Greater Vancouver            | 4,782    | 4,482                    | 6.7                             | 1,843            | 1,584    | 16.4                                   | 4,499    | 4,208                    | 6.9                             | 1,666    | 1,455    | 14.5                                   |
| Victoria                     | 1,027    | 1,009                    | 1.8                             | 394              | 384      | 2.6                                    | 951      | 911                      | 4.4                             | 338      | 315      | 7.3                                    |
| Calgary                      | 3,870    | 3,775                    | 2.5                             | 1,608            | 1,553    | 3.5                                    | 3,479    | 3,371                    | 3.2                             | 1,385    | 1,374    | 0.8                                    |
| Edmonton                     | 3,550    | 3,444                    | 3.1                             | 1,658            | 1,500    | 10.5                                   | 3,350    | 3,250                    | 3.1                             | 1,526    | 1,395    | 9.4                                    |
| Regina                       | 558      | 595                      | -6.2                            | 250              | 240      | 4.2                                    | 500      | 517                      | -3.3                            | 207      | 199      | 4.0                                    |
| Saskatoon                    | 1,048    | 962                      | 8.9                             | 513              | 450      | 14.0                                   | 935      | 840                      | 11.3                            | 438      | 410      | 6.8                                    |
| Winnipeg                     | 2,152    | 2,300                    | -6.4                            | 886              | 818      | 8.3                                    | 1,872    | 2,080                    | -10.0                           | 741      | 710      | 4.4                                    |
| Hamilton-Burlington          | 1,509    | 1,562                    | -3.4                            | 500              | 548      | -8.8                                   | 1,409    | 1,449                    | -2.8                            | 461      | 509      | -9.4                                   |
| Kitchener-Waterloo           | 562      | 653                      | -13.9                           | 193              | 276      | -30.1                                  | 525      | 598                      | -12.2                           | 171      | 254      | -32.7                                  |
| London and St Thomas         | 1,240    | 1,281                    | -3.2                            | 480              | 449      | 6.9                                    | 1,146    | 1,182                    | -3.0                            | 424      | 403      | 5.2                                    |
| Niagara Region               | 828      | 849                      | -2.5                            | 353              | 372      | -5.1                                   | 751      | 729                      | 3.0                             | 309      | 325      | -4.9                                   |
| Ottawa                       | 1,922    | 2,240                    | -14.2                           | 699              | 789      | -11.4                                  | 1,593    | 2,001                    | -20.4                           | 542      | 648      | -16.4                                  |
| Sudbury                      | 394      | 434                      | -9.2                            | 171              | 164      | 4.3                                    | 289      | 305                      | -5.2                            | 110      | 98       | 12.2                                   |
| Thunder Bay                  | 315      | 324                      | -2.8                            | 110              | 88       | 25.0                                   | 244      | 272                      | -10.3                           | 81       | 84       | -3.6                                   |
| Greater Toronto <sup>†</sup> | 10,701   | 11,378                   | -6.0                            | 3,531            | 4,308    | -18.0                                  | 10,742   | 11,397                   | -5.7                            | 3,531    | 4,308    | -18.0                                  |
| Windsor-Essex                | 914      | 919                      | -0.5                            | 423              | 410      | 3.2                                    | 779      | 806                      | -3.3                            | 325      | 330      | -1.5                                   |
| Trois Rivières CMA           | 195      | 192                      | 1.6                             | 134              | 126      | 6.3                                    | 174      | 169                      | 3.0                             | 122      | 106      | 15.1                                   |
| Montreal CMA                 | 5,749    | 5,823                    | -1.3                            | 3,415            | 3,472    | -1.6                                   | 5,247    | 5,353                    | -2.0                            | 3,071    | 3,155    | -2.7                                   |
| Gatineau CMA                 | 591      | 663                      | -10.9                           | 301              | 397      | -24.2                                  | 547      | 577                      | -5.2                            | 272      | 356      | -23.6                                  |
| Quebec CMA                   | 1,325    | 1,370                    | -3.3                            | 848              | 822      | 3.2                                    | 1,220    | 1,238                    | -1.5                            | 774      | 761      | 1.7                                    |
| Saguenay CMA                 | 184      | 194                      | -5.2                            | 99               | 126      | -21.4                                  | 178      | 180                      | -1.1                            | 88       | 110      | -20.0                                  |
| Sherbrooke CMA               | 289      | 300                      | -3.7                            | 215              | 218      | -1.4                                   | 233      | 237                      | -1.7                            | 175      | 189      | -7.4                                   |
| Saint John                   | 418      | 369                      | 13.3                            | 164              | 207      | -20.8                                  | 270      | 290                      | -6.9                            | 94       | 135      | -30.4                                  |
| Halifax-Dartmouth            | 845      | 749                      | 12.8                            | 332              | 306      | 8.5                                    | 710      | 672                      | 5.7                             | 274      | 266      | 3.0                                    |
| Newfoundland & Labrador      | 1,067    | 1,063                    | 0.4                             | 420              | 458      | -8.3                                   | 896      | 873                      | 2.6                             | 346      | 358      | -3.4                                   |
| Canada                       | 72,547   | 73,819                   | -1.7                            | 31,411           | 32,014   | -1.9                                   | 64,559   | 65,772                   | -1.8                            | 26,872   | 27,758   | -3.2                                   |

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

# Average Sale Price over MLS<sup>®</sup> Systems of Select Canadian Real Estate Boards & Associations December 2019

|                              |           |                          | То                              | tal <sup>1</sup> |           |  |           |                   | Resid                           | lential   |           |  |
|------------------------------|-----------|--------------------------|---------------------------------|------------------|-----------|--|-----------|-------------------|---------------------------------|-----------|-----------|--|
|                              |           | <b>s.a.</b> <sup>2</sup> |                                 |                  | nsa³      |  |           | s.a. <sup>2</sup> |                                 |           | nsa³      |  |
| Average Price*               | Dec 2019  | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019         | Dec 2018  | year-over-year<br>percentage<br>change | Dec 2019  | Nov 2019          | monthly<br>percentage<br>change | Dec 2019  | Dec 2018  | year-over-year<br>percentage<br>change |
| Fraser Valley                | 762,051   | 761,303                  | 0.1                             | 750,917          | 710,593   | 5.7                                    | 769,780   | 753,871           | 2.1                             | 758,255   | 698,928   | 8.5                                    |
| Greater Vancouver            | 1,012,273 | 1,011,700                | 0.1                             | 1,008,019        | 1,005,037 | 0.3                                    | 1,003,733 | 1,014,851         | -1.1                            | 1,004,617 | 1,026,938 | -2.2                                   |
| Victoria                     | 737,192   | 723,791                  | 1.9                             | 729,558          | 644,749   | 13.2                                   | 698,079   | 730,122           | -4.4                            | 694,384   | 695,998   | -0.2                                   |
| Calgary                      | 464,864   | 450,473                  | 3.2                             | 455,074          | 446,375   | 1.9                                    | 440,808   | 438,910           | 0.4                             | 430,641   | 432,368   | -0.4                                   |
| Edmonton                     | 366,903   | 362,144                  | 1.3                             | 359,913          | 393,099   | -8.4                                   | 367,395   | 364,368           | 0.8                             | 360,205   | 366,839   | -1.8                                   |
| Regina                       | 310,815   | 286,688                  | 8.4                             | 305,155          | 379,159   | -19.5                                  | 282,257   | 283,773           | -0.5                            | 271,398   | 292,948   | -7.4                                   |
| Saskatoon                    | 329,548   | 318,135                  | 3.6                             | 338,456          | 349,097   | -3.0                                   | 325,387   | 326,513           | -0.3                            | 328,593   | 333,950   | -1.6                                   |
| Winnipeg                     | 299,216   | 305,687                  | -2.1                            | 293,036          | 303,146   | -3.3                                   | 304,547   | 309,468           | -1.6                            | 298,181   | 298,389   | -0.1                                   |
| Hamilton-Burlington          | 611,474   | 608,821                  | 0.4                             | 588,063          | 555,169   | 5.9                                    | 608,990   | 597,695           | 1.9                             | 581,566   | 540,637   | 7.6                                    |
| Kitchener-Waterloo           | 571,207   | 589,604                  | -3.1                            | 569,022          | 501,886   | 13.4                                   | 560,444   | 574,340           | -2.4                            | 551,530   | 477,071   | 15.6                                   |
| London and St Thomas         | 444,014   | 460,260                  | -3.5                            | 441,470          | 391,486   | 12.8                                   | 431,159   | 426,750           | 1.0                             | 426,332   | 370,886   | 14.9                                   |
| Niagara Region               | 499,247   | 468,009                  | 6.7                             | 500,396          | 402,748   | 24.2                                   | 484,720   | 453,670           | 6.8                             | 473,278   | 392,053   | 20.7                                   |
| Ottawa                       | 457,572   | 463,949                  | -1.4                            | 449,194          | 414,453   | 8.4                                    | 457,695   | 465,366           | -1.6                            | 446,148   | 406,137   | 9.9                                    |
| Sudbury                      | 292,705   | 284,529                  | 2.9                             | 292,553          | 256,413   | 14.1                                   | 275,125   | 286,212           | -3.9                            | 271,605   | 257,728   | 5.4                                    |
| Thunder Bay                  | 216,056   | 217,706                  | -0.8                            | 196,793          | 216,923   | -9.3                                   | 230,592   | 230,545           | 0.0                             | 206,287   | 214,468   | -3.8                                   |
| Greater Toronto <sup>†</sup> | 871,217   | 847,151                  | 2.8                             | 837,788          | 750,180   | 11.7                                   | 871,029   | 846,812           | 2.9                             | 837,788   | 750,180   | 11.7                                   |
| Windsor-Essex                | 345,991   | 345,529                  | 0.1                             | 340,744          | 312,784   | 8.9                                    | 330,170   | 333,815           | -1.1                            | 324,451   | 298,936   | 8.5                                    |
| Trois Rivières CMA           | 175,079   | 179,948                  | -2.7                            | n/a              | n/a       | -                                      | 169,081   | 177,430           | -4.7                            | 169,081   | 179,734   | -5.9                                   |
| Montreal CMA                 | 428,446   | 413,640                  | 3.6                             | n/a              | n/a       | -                                      | 429,228   | 418,672           | 2.5                             | 430,451   | 393,116   | 9.5                                    |
| Gatineau CMA                 | 284,076   | 276,564                  | 2.7                             | n/a              | n/a       | -                                      | 292,348   | 290,636           | 0.6                             | 285,466   | 270,529   | 5.5                                    |
| Quebec CMA                   | 264,604   | 275,486                  | -4.0                            | n/a              | n/a       | -                                      | 268,258   | 276,467           | -3.0                            | 267,125   | 272,195   | -1.9                                   |
| Saguenay CMA                 | 203,546   | 179,694                  | 13.3                            | n/a              | n/a       | -                                      | 205,113   | 181,342           | 13.1                            | 195,614   | 177,776   | 10.0                                   |
| Sherbrooke CMA               | 250,745   | 298,058                  | -15.9                           | n/a              | n/a       | -                                      | 259,217   | 306,892           | -15.5                           | 261,681   | 245,124   | 6.8                                    |
| Saint John                   | 173,521   | 174,819                  | -0.7                            | 173,521          | 171,162   | 1.4                                    | 188,411   | 191,896           | -1.8                            | 188,411   | 186,901   | 0.8                                    |
| Halifax-Dartmouth            | 325,184   | 333,975                  | -2.6                            | 321,923          | 290,269   | 10.9                                   | 333,846   | 341,514           | -2.2                            | 331,769   | 298,518   | 11.1                                   |
| Newfoundland & Labrador      | 227,567   | 239,080                  | -4.8                            | 229,779          | 253,911   | -9.5                                   | 233,455   | 242,985           | -3.9                            | 233,420   | 249,565   | -6.5                                   |
| Canada                       | 519,802   | 519,149                  | 0.1                             | 516,324          | 471,149   | 9.6                                    | 525,461   | 525,882           | -0.1                            | 517,124   | 471,783   | 9.6                                    |

\* Weighted residential average prices for Quebec (provided by Québec Federation of Real Estate Boards); does not affect weighted and unweighted national average price calculations. Information on Quebec's weighted average price calculation can be found at: http://www.fciq.ca/pdf/Carrefour/definitions/en/prix\_moyen\_pondere\_a.pdf

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

#### Sales as a Percentage of New Listings over MLS<sup>®</sup> Systems of Select Canadian Real Estate Boards & Associations December 2019

|   |          |                          | Tot            | al1      |          |                          |          |                          | Resid          | lential  |          |                          |
|---|----------|--------------------------|----------------|----------|----------|--------------------------|----------|--------------------------|----------------|----------|----------|--------------------------|
|   |          | <b>s.a.</b> <sup>2</sup> |                |          | nsa³     |                          |          | <b>s.a.</b> <sup>2</sup> |                |          | nsa³     |                          |
| Sales as a Percentage<br>of New Listings* | Dec 2019 | Nov 2019                 | monthly change | Dec 2019 | Dec 2018 | year-over-year<br>change | Dec 2019 | Nov 2019                 | monthly change | Dec 2019 | Dec 2018 | year-over-year<br>change |
| Fraser Valley                             | 67.9     | 64.4                     | 3.5            | 50.8     | 48.8     | 2.0                      | 72.3     | 69.5                     | 2.8            | 53.2     | 50.7     | 2.5                      |
| Greater Vancouver                         | 63.0     | 64.9                     | -1.9           | 46.9     | 44.6     | 2.3                      | 65.4     | 67.5                     | -2.1           | 48.2     | 45.5     | 2.7                      |
| Victoria                                  | 61.6     | 67.5                     | -5.9           | 57.8     | 58.4     | -0.6                     | 63.9     | 70.0                     | -6.1           | 60.3     | 61.3     | -1.0                     |
| Calgary                                   | 49.0     | 47.3                     | 1.7            | 49.4     | 44.2     | 5.2                      | 51.3     | 50.6                     | 0.7            | 52.6     | 46.5     | 6.1                      |
| Edmonton                                  | 45.2     | 46.7                     | -1.5           | 46.8     | 43.4     | 3.4                      | 46.6     | 47.8                     | -1.2           | 48.3     | 44.4     | 3.9                      |
| Regina                                    | 54.1     | 37.5                     | 16.6           | 44.5     | 39.5     | 5.0                      | 55.2     | 40.4                     | 14.8           | 47.6     | 42.3     | 5.3                      |
| Saskatoon                                 | 39.0     | 42.2                     | -3.2           | 40.1     | 37.9     | 2.2                      | 43.4     | 46.7                     | -3.3           | 42.6     | 39.6     | 3.0                      |
| Winnipeg                                  | 55.6     | 51.3                     | 4.3            | 53.1     | 53.5     | -0.4                     | 59.9     | 53.0                     | 6.9            | 56.3     | 56.5     | -0.2                     |
| Hamilton-Burlington                       | 69.2     | 72.3                     | -3.1           | 65.6     | 60.0     | 5.6                      | 72.3     | 75.9                     | -3.6           | 68.0     | 61.5     | 6.5                      |
| Kitchener-Waterloo                        | 81.1     | 77.3                     | 3.8            | 68.0     | 65.2     | 2.8                      | 82.9     | 81.1                     | 1.8            | 70.5     | 67.5     | 3.0                      |
| London and St Thomas                      | 72.0     | 74.0                     | -2.0           | 70.4     | 72.0     | -1.6                     | 74.9     | 77.1                     | -2.2           | 72.9     | 75.4     | -2.5                     |
| Niagara Region                            | 66.7     | 65.8                     | 0.9            | 57.9     | 56.9     | 1.0                      | 69.0     | 73.7                     | -4.7           | 61.2     | 59.3     | 1.9                      |
| Ottawa                                    | 81.3     | 75.2                     | 6.1            | 73.2     | 65.2     | 8.0                      | 94.9     | 82.2                     | 12.7           | 77.8     | 69.7     | 8.1                      |
| Sudbury                                   | 65.7     | 60.1                     | 5.6            | 60.4     | 53.7     | 6.7                      | 76.8     | 73.4                     | 3.4            | 71.2     | 62.4     | 8.8                      |
| Thunder Bay                               | 68.6     | 63.9                     | 4.7            | 64.4     | 66.5     | -2.1                     | 80.3     | 69.9                     | 10.4           | 69.8     | 71.1     | -1.3                     |
| Greater Toronto <sup>†</sup>              | 69.4     | 66.9                     | 2.5            | 57.8     | 50.1     | 7.7                      | 69.6     | 67.7                     | 1.9            | 57.8     | 50.1     | 7.7                      |
| Windsor-Essex                             | 73.9     | 69.6                     | 4.3            | 65.9     | 70.4     | -4.5                     | 79.6     | 76.4                     | 3.2            | 70.4     | 75.6     | -5.2                     |
| Trois Rivières CMA                        | 68.2     | 68.2                     | 0.0            | 66.9     | 56.7     | 10.2                     | 70.1     | 76.9                     | -6.8           | 72.3     | 60.8     | 11.5                     |
| Montreal CMA                              | 84.6     | 81.0                     | 3.6            | 75.2     | 67.1     | 8.1                      | 88.5     | 84.8                     | 3.7            | 78.4     | 69.7     | 8.7                      |
| Gatineau CMA                              | 80.2     | 75.7                     | 4.5            | 67.1     | 53.9     | 13.2                     | 82.1     | 82.7                     | -0.6           | 72.6     | 57.3     | 15.3                     |
| Quebec CMA                                | 58.9     | 56.9                     | 2.0            | 55.8     | 49.8     | 6.0                      | 60.9     | 58.7                     | 2.2            | 58.1     | 51.9     | 6.2                      |
| Saguenay CMA                              | 69.0     | 56.2                     | 12.8           | 56.8     | 45.1     | 11.7                     | 66.3     | 57.8                     | 8.5            | 59.6     | 47.3     | 12.3                     |
| Sherbrooke CMA                            | 81.3     | 62.3                     | 19.0           | 65.2     | 58.2     | 7.0                      | 90.1     | 71.3                     | 18.8           | 69.9     | 61.8     | 8.1                      |
| Saint John                                | 54.1     | 59.1                     | -5.0           | 55.3     | 47.6     | 7.7                      | 73.3     | 67.2                     | 6.1            | 65.4     | 54.3     | 11.1                     |
| Halifax-Dartmouth                         | 66.5     | 86.5                     | -20.0          | 73.2     | 59.4     | 13.8                     | 77.7     | 93.9                     | -16.2          | 78.6     | 64.7     | 13.9                     |
| Newfoundland & Labrador                   | 33.6     | 36.5                     | -2.9           | 32.1     | 28.8     | 3.3                      | 37.7     | 42.4                     | -4.7           | 36.6     | 32.9     | 3.7                      |
| Canada                                    | 62.8     | 62.1                     | 0.7            | 56.7     | 52.4     | 4.3                      | 66.9     | 66.3                     | 0.6            | 59.7     | 54.9     | 4.8                      |

\*Actual (not seasonally adjusted) data for sales-to-new listings ratios are based on a 12-month moving average

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

# Dollar Volume over MLS® Systems of Select Canadian Real Estate Boards & Associations 2019 Annual

|                              |           |                   | То                   | tal <sup>1</sup> |           |                      |           |                          | Resid                | lential   |           |                      |
|------------------------------|-----------|-------------------|----------------------|------------------|-----------|----------------------|-----------|--------------------------|----------------------|-----------|-----------|----------------------|
|                              |           | s.a. <sup>2</sup> |                      |                  | nsa³      |                      |           | <b>s.a.</b> <sup>2</sup> |                      |           | nsa³      |                      |
| Dollar Volume*               | 2019      | 2018              | percentage<br>change | 2019             | 2018      | percentage<br>change | 2019      | 2018                     | percentage<br>change | 2019      | 2018      | percentage<br>change |
| Fraser Valley                | 11,226.7  | 11,824.0          | -5.1                 | 11,226.7         | 11,824.0  | -5.1                 | 10,597.8  | 11,094.0                 | -4.5                 | 10,597.8  | 11,094.0  | -4.5                 |
| Greater Vancouver            | 25,997.3  | 26,990.0          | -3.7                 | 25,997.3         | 26,990.0  | -3.7                 | 25,341.9  | 26,264.3                 | -3.5                 | 25,341.9  | 26,264.3  | -3.5                 |
| Victoria                     | 4,926.0   | 4,992.9           | -1.3                 | 4,926.0          | 4,992.9   | -1.3                 | 4,746.4   | 4,743.3                  | 0.1                  | 4,746.4   | 4,743.3   | 0.1                  |
| Calgary                      | 10,122.7  | 10,390.0          | -2.6                 | 10,122.7         | 10,390.0  | -2.6                 | 9,280.8   | 9,458.4                  | -1.9                 | 9,280.8   | 9,458.4   | -1.9                 |
| Edmonton                     | 6,956.4   | 7,198.2           | -3.4                 | 6,956.4          | 7,198.2   | -3.4                 | 6,753.1   | 6,924.4                  | -2.5                 | 6,753.1   | 6,924.4   | -2.5                 |
| Regina                       | 1,008.5   | 1,016.9           | -0.8                 | 1,008.5          | 1,016.9   | -0.8                 | 929.3     | 919.0                    | 1.1                  | 929.3     | 919.0     | 1.1                  |
| Saskatoon                    | 1,555.7   | 1,524.4           | 2.1                  | 1,555.7          | 1,524.4   | 2.1                  | 1,475.7   | 1,411.7                  | 4.5                  | 1,475.7   | 1,411.7   | 4.5                  |
| Winnipeg                     | 4,059.1   | 3,758.3           | 8.0                  | 4,059.1          | 3,758.3   | 8.0                  | 3,886.1   | 3,611.9                  | 7.6                  | 3,886.1   | 3,611.9   | 7.6                  |
| Hamilton-Burlington          | 7,897.3   | 6,888.8           | 14.6                 | 7,897.3          | 6,888.8   | 14.6                 | 7,625.2   | 6,601.2                  | 15.5                 | 7,625.2   | 6,601.2   | 15.5                 |
| Kitchener-Waterloo           | 3,335.3   | 3,053.7           | 9.2                  | 3,335.3          | 3,053.7   | 9.2                  | 3,112.6   | 2,816.9                  | 10.5                 | 3,112.6   | 2,816.9   | 10.5                 |
| London and St Thomas         | 4,461.6   | 3,896.2           | 14.5                 | 4,461.6          | 3,896.2   | 14.5                 | 4,135.8   | 3,595.1                  | 15.0                 | 4,135.8   | 3,595.1   | 15.0                 |
| Niagara Region               | 2,889.7   | 2,479.1           | 16.6                 | 2,889.7          | 2,479.1   | 16.6                 | 2,659.4   | 2,257.9                  | 17.8                 | 2,659.4   | 2,257.9   | 17.8                 |
| Ottawa                       | 8,751.8   | 7,547.2           | 16.0                 | 8,751.8          | 7,547.2   | 16.0                 | 8,374.2   | 7,238.0                  | 15.7                 | 8,374.2   | 7,238.0   | 15.7                 |
| Sudbury                      | 790.9     | 704.6             | 12.2                 | 790.9            | 704.6     | 12.2                 | 682.0     | 630.8                    | 8.1                  | 682.0     | 630.8     | 8.1                  |
| Thunder Bay                  | 557.6     | 537.7             | 3.7                  | 557.6            | 537.7     | 3.7                  | 527.2     | 513.8                    | 2.6                  | 527.2     | 513.8     | 2.6                  |
| Greater Toronto <sup>†</sup> | 72,302.6  | 61,838.0          | 16.9                 | 72,302.6         | 61,838.0  | 16.9                 | 72,302.6  | 61,838.0                 | 16.9                 | 72,302.6  | 61,838.0  | 16.9                 |
| Windsor-Essex                | 2,538.3   | 2,163.0           | 17.4                 | 2,538.3          | 2,163.0   | 17.4                 | 2,314.6   | 1,955.1                  | 18.4                 | 2,314.6   | 1,955.1   | 18.4                 |
| Trois Rivières CMA           | 268.8     | 203.7             | 31.9                 | 268.8            | 203.7     | 31.9                 | 241.3     | 181.8                    | 32.7                 | 241.3     | 181.8     | 32.7                 |
| Montreal CMA                 | 21,481.5  | 18,686.9          | 15.0                 | 21,481.5         | 18,686.9  | 15.0                 | 20,284.0  | 17,625.0                 | 15.1                 | 20,284.0  | 17,625.0  | 15.1                 |
| Gatineau CMA                 | 1,451.3   | 1,235.6           | 17.5                 | 1,451.3          | 1,235.6   | 17.5                 | 1,392.0   | 1,176.0                  | 18.4                 | 1,392.0   | 1,176.0   | 18.4                 |
| Quebec CMA                   | 2,482.2   | 2,118.8           | 17.2                 | 2,482.2          | 2,118.8   | 17.2                 | 2,297.3   | 1,953.5                  | 17.6                 | 2,297.3   | 1,953.5   | 17.6                 |
| Saguenay CMA                 | 268.7     | 229.7             | 17.0                 | 268.7            | 229.7     | 17.0                 | 252.8     | 215.7                    | 17.2                 | 252.8     | 215.7     | 17.2                 |
| Sherbrooke CMA               | 591.4     | 519.9             | 13.8                 | 591.4            | 519.9     | 13.8                 | 512.8     | 456.5                    | 12.3                 | 512.8     | 456.5     | 12.3                 |
| Saint John                   | 448.7     | 410.5             | 9.3                  | 448.7            | 410.5     | 9.3                  | 420.7     | 381.9                    | 10.2                 | 420.7     | 381.9     | 10.2                 |
| Halifax-Dartmouth            | 2,218.2   | 1,841.0           | 20.5                 | 2,218.2          | 1,841.0   | 20.5                 | 2,156.2   | 1,793.8                  | 20.2                 | 2,156.2   | 1,793.8   | 20.2                 |
| Newfoundland & Labrador      | 1,030.7   | 971.6             | 6.1                  | 1,030.7          | 971.6     | 6.1                  | 986.0     | 928.8                    | 6.2                  | 986.0     | 928.8     | 6.2                  |
| Canada                       | 256,185.3 | 235,548.8         | 8.8                  | 256,185.3        | 235,548.8 | 8.8                  | 244,872.3 | 224,407.3                | 9.1                  | 244,872.3 | 224,407.3 | 9.1                  |

in millions of dollars

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

# Sales Activity over MLS® Systems of Select Canadian Real Estate Boards & Associations 2019 Annual

|                              |         |                          | To                   | tal <sup>1</sup> |         |                      |         |                          | Resid                | lential |         |                      |
|------------------------------|---------|--------------------------|----------------------|------------------|---------|----------------------|---------|--------------------------|----------------------|---------|---------|----------------------|
|                              |         | <b>s.a.</b> <sup>2</sup> |                      |                  | nsa³    |                      |         | <b>s.a.</b> <sup>2</sup> |                      |         | nsa³    |                      |
| Sales Activity               | 2019    | 2018                     | percentage<br>change | 2019             | 2018    | percentage<br>change | 2019    | 2018                     | percentage<br>change | 2019    | 2018    | percentage<br>change |
| Fraser Valley                | 15,535  | 15,640                   | -0.7                 | 15,535           | 15,640  | -0.7                 | 14,683  | 14,837                   | -1.0                 | 14,683  | 14,837  | -1.0                 |
| Greater Vancouver            | 26,478  | 25,830                   | 2.5                  | 26,479           | 25,830  | 2.5                  | 25,680  | 25,051                   | 2.5                  | 25,681  | 25,051  | 2.5                  |
| Victoria                     | 7,254   | 7,150                    | 1.5                  | 7,255            | 7,150   | 1.5                  | 6,891   | 6,770                    | 1.8                  | 6,892   | 6,770   | 1.8                  |
| Calgary                      | 22,094  | 21,758                   | 1.5                  | 22,095           | 21,757  | 1.6                  | 20,939  | 20,534                   | 2.0                  | 20,938  | 20,534  | 2.0                  |
| Edmonton                     | 19,050  | 19,097                   | -0.2                 | 19,049           | 19,096  | -0.2                 | 18,523  | 18,485                   | 0.2                  | 18,524  | 18,486  | 0.2                  |
| Regina                       | 3,272   | 3,167                    | 3.3                  | 3,273            | 3,167   | 3.3                  | 3,106   | 3,030                    | 2.5                  | 3,105   | 3,030   | 2.5                  |
| Saskatoon                    | 4,788   | 4,595                    | 4.2                  | 4,788            | 4,596   | 4.2                  | 4,553   | 4,313                    | 5.6                  | 4,553   | 4,314   | 5.5                  |
| Winnipeg                     | 13,663  | 12,721                   | 7.4                  | 13,662           | 12,721  | 7.4                  | 12,825  | 11,978                   | 7.1                  | 12,825  | 11,979  | 7.1                  |
| Hamilton-Burlington          | 13,247  | 12,092                   | 9.6                  | 13,246           | 12,092  | 9.5                  | 12,951  | 11,762                   | 10.1                 | 12,953  | 11,762  | 10.1                 |
| Kitchener-Waterloo           | 6,149   | 6,085                    | 1.1                  | 6,150            | 6,083   | 1.1                  | 5,903   | 5,835                    | 1.2                  | 5,903   | 5,833   | 1.2                  |
| London and St Thomas         | 10,624  | 10,259                   | 3.6                  | 10,624           | 10,258  | 3.6                  | 10,086  | 9,741                    | 3.5                  | 10,086  | 9,740   | 3.6                  |
| Niagara Region               | 6,429   | 6,056                    | 6.2                  | 6,431            | 6,053   | 6.2                  | 6,000   | 5,592                    | 7.3                  | 6,002   | 5,593   | 7.3                  |
| Ottawa                       | 19,659  | 18,425                   | 6.7                  | 19,660           | 18,425  | 6.7                  | 18,884  | 17,698                   | 6.7                  | 18,882  | 17,699  | 6.7                  |
| Sudbury                      | 2,979   | 2,819                    | 5.7                  | 2,977            | 2,818   | 5.6                  | 2,512   | 2,398                    | 4.8                  | 2,512   | 2,397   | 4.8                  |
| Thunder Bay                  | 2,427   | 2,427                    | 0.0                  | 2,425            | 2,426   | 0.0                  | 2,204   | 2,204                    | 0.0                  | 2,205   | 2,204   | 0.0                  |
| Greater Toronto <sup>†</sup> | 88,222  | 78,478                   | 12.4                 | 88,223           | 78,477  | 12.4                 | 88,223  | 78,478                   | 12.4                 | 88,223  | 78,477  | 12.4                 |
| Windsor-Essex                | 7,515   | 7,158                    | 5.0                  | 7,516            | 7,159   | 5.0                  | 7,019   | 6,636                    | 5.8                  | 7,019   | 6,636   | 5.8                  |
| Trois Rivières CMA           | 1,480   | 1,202                    | 23.1                 | 1,480            | 1,202   | 23.1                 | 1,385   | 1,115                    | 24.2                 | 1,385   | 1,114   | 24.3                 |
| Montreal CMA                 | 53,146  | 48,300                   | 10.0                 | 53,145           | 48,300  | 10.0                 | 51,396  | 46,686                   | 10.1                 | 51,396  | 46,687  | 10.1                 |
| Gatineau CMA                 | 5,435   | 4,762                    | 14.1                 | 5,433            | 4,762   | 14.1                 | 5,161   | 4,499                    | 14.7                 | 5,161   | 4,499   | 14.7                 |
| Quebec CMA                   | 8,760   | 7,525                    | 16.4                 | 8,757            | 7,526   | 16.4                 | 8,318   | 7,159                    | 16.2                 | 8,317   | 7,159   | 16.2                 |
| Saguenay CMA                 | 1,447   | 1,231                    | 17.5                 | 1,446            | 1,231   | 17.5                 | 1,356   | 1,163                    | 16.6                 | 1,356   | 1,164   | 16.5                 |
| Sherbrooke CMA               | 2,227   | 2,077                    | 7.2                  | 2,229            | 2,077   | 7.3                  | 1,999   | 1,866                    | 7.1                  | 2,000   | 1,866   | 7.2                  |
| Saint John                   | 2,572   | 2,343                    | 9.8                  | 2,573            | 2,343   | 9.8                  | 2,291   | 2,064                    | 11.0                 | 2,292   | 2,064   | 11.0                 |
| Halifax-Dartmouth            | 7,084   | 6,235                    | 13.6                 | 7,085            | 6,236   | 13.6                 | 6,698   | 5,944                    | 12.7                 | 6,698   | 5,945   | 12.7                 |
| Newfoundland & Labrador      | 4,353   | 3,979                    | 9.4                  | 4,354            | 3,980   | 9.4                  | 4,086   | 3,726                    | 9.7                  | 4,086   | 3,728   | 9.6                  |
| Canada                       | 517,226 | 486,984                  | 6.2                  | 517,229          | 486,982 | 6.2                  | 488,837 | 459,026                  | 6.5                  | 488,828 | 459,032 | 6.5                  |

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

# New Listings over MLS<sup>®</sup> Systems of Select Canadian Real Estate Boards & Associations 2019 Annual

|                              |         |                          | To                   | tal <sup>1</sup> |         |                      |         |                          | Resid                | lential |         |                      |
|------------------------------|---------|--------------------------|----------------------|------------------|---------|----------------------|---------|--------------------------|----------------------|---------|---------|----------------------|
|                              |         | <b>s.a.</b> <sup>2</sup> |                      |                  | nsa³    |                      |         | <b>s.a.</b> <sup>2</sup> |                      |         | nsa³    |                      |
| New Listings                 | 2019    | 2018                     | percentage<br>change | 2019             | 2018    | percentage<br>change | 2019    | 2018                     | percentage<br>change | 2019    | 2018    | percentage<br>change |
| Fraser Valley                | 30,571  | 32,059                   | -4.6                 | 30,571           | 32,057  | -4.6                 | 27,581  | 29,259                   | -5.7                 | 27,580  | 29,259  | -5.7                 |
| Greater Vancouver            | 56,444  | 57,912                   | -2.5                 | 56,444           | 57,913  | -2.5                 | 53,287  | 55,085                   | -3.3                 | 53,287  | 55,086  | -3.3                 |
| Victoria                     | 12,551  | 12,246                   | 2.5                  | 12,552           | 12,245  | 2.5                  | 11,427  | 11,044                   | 3.5                  | 11,427  | 11,044  | 3.5                  |
| Calgary                      | 44,755  | 49,173                   | -9.0                 | 44,755           | 49,174  | -9.0                 | 39,790  | 44,167                   | -9.9                 | 39,789  | 44,168  | -9.9                 |
| Edmonton                     | 40,678  | 43,981                   | -7.5                 | 40,678           | 43,982  | -7.5                 | 38,373  | 41,665                   | -7.9                 | 38,373  | 41,665  | -7.9                 |
| Regina                       | 7,360   | 8,027                    | -8.3                 | 7,360            | 8,026   | -8.3                 | 6,519   | 7,168                    | -9.1                 | 6,520   | 7,168   | -9.0                 |
| Saskatoon                    | 11,939  | 12,126                   | -1.5                 | 11,937           | 12,126  | -1.6                 | 10,683  | 10,901                   | -2.0                 | 10,684  | 10,900  | -2.0                 |
| Winnipeg                     | 25,741  | 23,766                   | 8.3                  | 25,741           | 23,765  | 8.3                  | 22,783  | 21,218                   | 7.4                  | 22,783  | 21,217  | 7.4                  |
| Hamilton-Burlington          | 20,183  | 20,168                   | 0.1                  | 20,183           | 20,170  | 0.1                  | 19,059  | 19,136                   | -0.4                 | 19,059  | 19,136  | -0.4                 |
| Kitchener-Waterloo           | 9,038   | 9,327                    | -3.1                 | 9,038            | 9,328   | -3.1                 | 8,367   | 8,636                    | -3.1                 | 8,369   | 8,636   | -3.1                 |
| London and St Thomas         | 15,101  | 14,251                   | 6.0                  | 15,100           | 14,251  | 6.0                  | 13,830  | 12,923                   | 7.0                  | 13,830  | 12,922  | 7.0                  |
| Niagara Region               | 11,104  | 10,631                   | 4.4                  | 11,104           | 10,633  | 4.4                  | 9,798   | 9,427                    | 3.9                  | 9,802   | 9,426   | 4.0                  |
| Ottawa                       | 26,848  | 28,273                   | -5.0                 | 26,850           | 28,274  | -5.0                 | 24,256  | 25,406                   | -4.5                 | 24,256  | 25,406  | -4.5                 |
| Sudbury                      | 4,927   | 5,243                    | -6.0                 | 4,927            | 5,243   | -6.0                 | 3,526   | 3,839                    | -8.2                 | 3,526   | 3,840   | -8.2                 |
| Thunder Bay                  | 3,768   | 3,649                    | 3.3                  | 3,768            | 3,648   | 3.3                  | 3,158   | 3,103                    | 1.8                  | 3,159   | 3,102   | 1.8                  |
| Greater Toronto <sup>†</sup> | 152,710 | 156,627                  | -2.5                 | 152,710          | 156,630 | -2.5                 | 152,712 | 156,631                  | -2.5                 | 152,710 | 156,630 | -2.5                 |
| Windsor-Essex                | 11,396  | 10,174                   | 12.0                 | 11,397           | 10,174  | 12.0                 | 9,976   | 8,781                    | 13.6                 | 9,975   | 8,780   | 13.6                 |
| Trois Rivières CMA           | 2,211   | 2,120                    | 4.3                  | 2,211            | 2,120   | 4.3                  | 1,918   | 1,832                    | 4.7                  | 1,915   | 1,832   | 4.5                  |
| Montreal CMA                 | 70,698  | 71,959                   | -1.8                 | 70,698           | 71,958  | -1.8                 | 65,547  | 66,962                   | -2.1                 | 65,546  | 66,962  | -2.1                 |
| Gatineau CMA                 | 8,090   | 8,842                    | -8.5                 | 8,091            | 8,842   | -8.5                 | 7,111   | 7,853                    | -9.4                 | 7,110   | 7,856   | -9.5                 |
| Quebec CMA                   | 15,691  | 15,114                   | 3.8                  | 15,690           | 15,114  | 3.8                  | 14,322  | 13,786                   | 3.9                  | 14,322  | 13,786  | 3.9                  |
| Saguenay CMA                 | 2,548   | 2,728                    | -6.6                 | 2,548            | 2,728   | -6.6                 | 2,276   | 2,459                    | -7.4                 | 2,277   | 2,459   | -7.4                 |
| Sherbrooke CMA               | 3,420   | 3,571                    | -4.2                 | 3,421            | 3,571   | -4.2                 | 2,861   | 3,019                    | -5.2                 | 2,860   | 3,019   | -5.3                 |
| Saint John                   | 4,655   | 4,926                    | -5.5                 | 4,655            | 4,926   | -5.5                 | 3,503   | 3,802                    | -7.9                 | 3,504   | 3,804   | -7.9                 |
| Halifax-Dartmouth            | 9,683   | 10,491                   | -7.7                 | 9,682            | 10,491  | -7.7                 | 8,524   | 9,193                    | -7.3                 | 8,523   | 9,194   | -7.3                 |
| Newfoundland & Labrador      | 13,565  | 13,830                   | -1.9                 | 13,567           | 13,831  | -1.9                 | 11,150  | 11,313                   | -1.4                 | 11,152  | 11,315  | -1.4                 |
| Canada                       | 912,600 | 928,972                  | -1.8                 | 912,596          | 928,977 | -1.8                 | 818,160 | 835,506                  | -2.1                 | 818,172 | 835,512 | -2.1                 |

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

# Average Sale Price over MLS<sup>®</sup> Systems of Select Canadian Real Estate Boards & Associations 2019 Annual

|                              |         |                          | То                   | tal <sup>1</sup> |           |                      |         |                   | Resid                | ential  |           |                      |
|------------------------------|---------|--------------------------|----------------------|------------------|-----------|----------------------|---------|-------------------|----------------------|---------|-----------|----------------------|
|                              |         | <b>s.a.</b> <sup>2</sup> |                      |                  | nsa³      |                      |         | s.a. <sup>2</sup> |                      |         | nsa³      |                      |
| Average Price*               | 2019    | 2018                     | percentage<br>change | 2019             | 2018      | percentage<br>change | 2019    | 2018              | percentage<br>change | 2019    | 2018      | percentage<br>change |
| Fraser Valley                | 725,016 | 751,747                  | -3.6                 | 722,672          | 756,010   | -4.4                 | 724,138 | 744,175           | -2.7                 | 721,775 | 747,725   | -3.5                 |
| Greater Vancouver            | 984,133 | 1,039,948                | -5.4                 | 981,809          | 1,044,908 | -6.0                 | 988,935 | 1,044,333         | -5.3                 | 986,797 | 1,048,435 | -5.9                 |
| Victoria                     | 679,670 | 696,223                  | -2.4                 | 678,973          | 698,303   | -2.8                 | 687,722 | 700,611           | -1.8                 | 688,689 | 700,630   | -1.7                 |
| Calgary                      | 457,435 | 475,399                  | -3.8                 | 458,143          | 477,545   | -4.1                 | 441,769 | 458,343           | -3.6                 | 443,254 | 460,619   | -3.8                 |
| Edmonton                     | 363,153 | 376,241                  | -3.5                 | 365,187          | 376,946   | -3.1                 | 362,451 | 373,053           | -2.8                 | 364,558 | 374,577   | -2.7                 |
| Regina                       | 307,308 | 325,494                  | -5.6                 | 308,122          | 321,097   | -4.0                 | 297,273 | 301,610           | -1.4                 | 299,299 | 303,302   | -1.3                 |
| Saskatoon                    | 324,329 | 332,197                  | -2.4                 | 324,925          | 331,685   | -2.0                 | 323,296 | 327,485           | -1.3                 | 324,120 | 327,248   | -1.0                 |
| Winnipeg                     | 295,651 | 293,842                  | 0.6                  | 297,111          | 295,440   | 0.6                  | 301,420 | 299,647           | 0.6                  | 303,008 | 301,518   | 0.5                  |
| Hamilton-Burlington          | 593,814 | 568,486                  | 4.5                  | 596,205          | 569,695   | 4.7                  | 586,608 | 558,684           | 5.0                  | 588,683 | 561,232   | 4.9                  |
| Kitchener-Waterloo           | 541,188 | 501,685                  | 7.9                  | 542,323          | 502,010   | 8.0                  | 526,167 | 481,885           | 9.2                  | 527,283 | 482,931   | 9.2                  |
| London and St Thomas         | 420,000 | 378,811                  | 10.9                 | 419,955          | 379,819   | 10.6                 | 409,742 | 368,274           | 11.3                 | 410,050 | 369,104   | 11.1                 |
| Niagara Region               | 449,201 | 408,905                  | 9.9                  | 449,344          | 409,561   | 9.7                  | 442,406 | 402,353           | 10.0                 | 443,086 | 403,707   | 9.8                  |
| Ottawa                       | 443,244 | 407,701                  | 8.7                  | 445,156          | 409,618   | 8.7                  | 440,671 | 406,208           | 8.5                  | 443,504 | 408,951   | 8.4                  |
| Sudbury                      | 265,286 | 247,673                  | 7.1                  | 265,676          | 250,049   | 6.2                  | 269,170 | 259,772           | 3.6                  | 271,510 | 263,167   | 3.2                  |
| Thunder Bay                  | 227,451 | 219,428                  | 3.7                  | 229,931          | 221,648   | 3.7                  | 236,389 | 230,761           | 2.4                  | 239,098 | 233,101   | 2.6                  |
| Greater Toronto <sup>†</sup> | 816,888 | 783,667                  | 4.2                  | 819,544          | 787,976   | 4.0                  | 816,906 | 783,670           | 4.2                  | 819,544 | 787,976   | 4.0                  |
| Windsor-Essex                | 335,844 | 301,892                  | 11.2                 | 337,718          | 302,136   | 11.8                 | 328,075 | 292,789           | 12.1                 | 329,760 | 294,619   | 11.9                 |
| Trois Rivières CMA           | 180,908 | 169,236                  | 6.9                  | n/a              | n/a       | -                    | 174,097 | 164,074           | 6.1                  | 174,754 | 163,877   | 6.6                  |
| Montreal CMA                 | 406,511 | 389,434                  | 4.4                  | n/a              | n/a       | -                    | 409,794 | 386,236           | 6.1                  | 408,401 | 384,713   | 6.2                  |
| Gatineau CMA                 | 267,210 | 258,822                  | 3.2                  | n/a              | n/a       | -                    | 273,742 | 261,985           | 4.5                  | 273,965 | 262,919   | 4.2                  |
| Quebec CMA                   | 283,115 | 283,231                  | 0.0                  | n/a              | n/a       | -                    | 277,274 | 273,835           | 1.3                  | 277,232 | 273,158   | 1.5                  |
| Saguenay CMA                 | 185,456 | 185,969                  | -0.3                 | n/a              | n/a       | -                    | 185,388 | 184,522           | 0.5                  | 186,091 | 185,879   | 0.1                  |
| Sherbrooke CMA               | 266,646 | 251,183                  | 6.2                  | n/a              | n/a       | -                    | 258,205 | 244,917           | 5.4                  | 256,385 | 243,793   | 5.2                  |
| Saint John                   | 173,961 | 174,897                  | -0.5                 | 174,369          | 175,187   | -0.5                 | 183,072 | 184,754           | -0.9                 | 183,533 | 185,006   | -0.8                 |
| Halifax-Dartmouth            | 312,626 | 293,950                  | 6.4                  | 313,087          | 295,227   | 6.0                  | 321,643 | 300,924           | 6.9                  | 321,910 | 301,736   | 6.7                  |
| Newfoundland & Labrador      | 236,439 | 243,799                  | -3.0                 | 236,724          | 244,131   | -3.0                 | 240,930 | 248,681           | -3.1                 | 241,305 | 249,140   | -3.1                 |
| Canada                       | 494,794 | 482,830                  | 2.5                  | 495,303          | 483,691   | 2.4                  | 500,216 | 487,758           | 2.6                  | 500,938 | 488,871   | 2.5                  |

\* Weighted residential average prices for Quebec (provided by Québec Federation of Real Estate Boards); does not affect weighted and unweighted national average price calculations. Information on Quebec's weighted average price calculation can be found at: http://www.fciq.ca/pdf/Carrefour/definitions/en/prix\_moyen\_pondere\_a.pdf

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

# Sales as a Percentage of New Listings over MLS<sup>®</sup> Systems of Select Canadian Real Estate Boards & Associations 2019 Annual

|  |      |                          | То     | tal <sup>1</sup> |      |        |      |                          | Resid  | lential |      |        |
|--|------|--------------------------|--------|------------------|------|--------|------|--------------------------|--------|---------|------|--------|
|  |      | <b>s.a.</b> <sup>2</sup> |        |                  | nsa³ |        |      | <b>s.a.</b> <sup>2</sup> |        |         | nsa³ |        |
| Sales as a Percentage<br>of New Listings | 2019 | 2018                     | change | 2019             | 2018 | change | 2019 | 2018                     | change | 2019    | 2018 | change |
| Fraser Valley                            | 50.8 | 48.8                     | 2.0    | 50.8             | 48.8 | 2.0    | 53.2 | 50.7                     | 2.5    | 53.2    | 50.7 | 2.5    |
| Greater Vancouver                        | 46.9 | 44.6                     | 2.3    | 46.9             | 44.6 | 2.3    | 48.2 | 45.5                     | 2.7    | 48.2    | 45.5 | 2.7    |
| Victoria                                 | 57.8 | 58.4                     | -0.6   | 57.8             | 58.4 | -0.6   | 60.3 | 61.3                     | -1.0   | 60.3    | 61.3 | -1.0   |
| Calgary                                  | 49.4 | 44.2                     | 5.2    | 49.4             | 44.2 | 5.2    | 52.6 | 46.5                     | 6.1    | 52.6    | 46.5 | 6.1    |
| Edmonton                                 | 46.8 | 43.4                     | 3.4    | 46.8             | 43.4 | 3.4    | 48.3 | 44.4                     | 3.9    | 48.3    | 44.4 | 3.9    |
| Regina                                   | 44.5 | 39.5                     | 5.0    | 44.5             | 39.5 | 5.0    | 47.6 | 42.3                     | 5.3    | 47.6    | 42.3 | 5.3    |
| Saskatoon                                | 40.1 | 37.9                     | 2.2    | 40.1             | 37.9 | 2.2    | 42.6 | 39.6                     | 3.0    | 42.6    | 39.6 | 3.0    |
| Winnipeg                                 | 53.1 | 53.5                     | -0.4   | 53.1             | 53.5 | -0.4   | 56.3 | 56.5                     | -0.2   | 56.3    | 56.5 | -0.2   |
| Hamilton-Burlington                      | 65.6 | 60.0                     | 5.6    | 65.6             | 60.0 | 5.6    | 68.0 | 61.5                     | 6.5    | 68.0    | 61.5 | 6.5    |
| Kitchener-Waterloo                       | 68.0 | 65.2                     | 2.8    | 68.0             | 65.2 | 2.8    | 70.6 | 67.6                     | 3.0    | 70.5    | 67.5 | 3.0    |
| London and St Thomas                     | 70.4 | 72.0                     | -1.6   | 70.4             | 72.0 | -1.6   | 72.9 | 75.4                     | -2.5   | 72.9    | 75.4 | -2.5   |
| Niagara Region                           | 57.9 | 57.0                     | 0.9    | 57.9             | 56.9 | 1.0    | 61.2 | 59.3                     | 1.9    | 61.2    | 59.3 | 1.9    |
| Ottawa                                   | 73.2 | 65.2                     | 8.0    | 73.2             | 65.2 | 8.0    | 77.9 | 69.7                     | 8.2    | 77.8    | 69.7 | 8.1    |
| Sudbury                                  | 60.5 | 53.8                     | 6.7    | 60.4             | 53.7 | 6.7    | 71.2 | 62.5                     | 8.7    | 71.2    | 62.4 | 8.8    |
| Thunder Bay                              | 64.4 | 66.5                     | -2.1   | 64.4             | 66.5 | -2.1   | 69.8 | 71.0                     | -1.2   | 69.8    | 71.1 | -1.3   |
| Greater Toronto <sup>†</sup>             | 57.8 | 50.1                     | 7.7    | 57.8             | 50.1 | 7.7    | 57.8 | 50.1                     | 7.7    | 57.8    | 50.1 | 7.7    |
| Windsor-Essex                            | 65.9 | 70.4                     | -4.5   | 65.9             | 70.4 | -4.5   | 70.4 | 75.6                     | -5.2   | 70.4    | 75.6 | -5.2   |
| Trois Rivières CMA                       | 66.9 | 56.7                     | 10.2   | 66.9             | 56.7 | 10.2   | 72.2 | 60.9                     | 11.3   | 72.3    | 60.8 | 11.5   |
| Montreal CMA                             | 75.2 | 67.1                     | 8.1    | 75.2             | 67.1 | 8.1    | 78.4 | 69.7                     | 8.7    | 78.4    | 69.7 | 8.7    |
| Gatineau CMA                             | 67.2 | 53.9                     | 13.3   | 67.1             | 53.9 | 13.2   | 72.6 | 57.3                     | 15.3   | 72.6    | 57.3 | 15.3   |
| Quebec CMA                               | 55.8 | 49.8                     | 6.0    | 55.8             | 49.8 | 6.0    | 58.1 | 51.9                     | 6.2    | 58.1    | 51.9 | 6.2    |
| Saguenay CMA                             | 56.8 | 45.1                     | 11.7   | 56.8             | 45.1 | 11.7   | 59.6 | 47.3                     | 12.3   | 59.6    | 47.3 | 12.3   |
| Sherbrooke CMA                           | 65.1 | 58.2                     | 6.9    | 65.2             | 58.2 | 7.0    | 69.9 | 61.8                     | 8.1    | 69.9    | 61.8 | 8.1    |
| Saint John                               | 55.3 | 47.6                     | 7.7    | 55.3             | 47.6 | 7.7    | 65.4 | 54.3                     | 11.1   | 65.4    | 54.3 | 11.1   |
| Halifax-Dartmouth                        | 73.2 | 59.4                     | 13.8   | 73.2             | 59.4 | 13.8   | 78.6 | 64.7                     | 13.9   | 78.6    | 64.7 | 13.9   |
| Newfoundland & Labrador                  | 32.1 | 28.8                     | 3.3    | 32.1             | 28.8 | 3.3    | 36.6 | 32.9                     | 3.7    | 36.6    | 32.9 | 3.7    |
| Canada                                   | 56.7 | 52.4                     | 4.3    | 56.7             | 52.4 | 4.3    | 59.7 | 54.9                     | 4.8    | 59.7    | 54.9 | 4.8    |

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

#### Dollar Volume & Sales Activity over MLS<sup>®</sup> Systems of Canadian Real Estate Boards & Associations December 2019

|                         |          |                          | Tot                             | tal <sup>1</sup> |          |  |          |                          | Resid                           | lential  |          |  |
|-------------------------|----------|--------------------------|---------------------------------|------------------|----------|--|----------|--------------------------|---------------------------------|----------|----------|--|
|                         |          | <b>s.a.</b> <sup>2</sup> |                                 |                  | nsa³     |  |          | <b>s.a.</b> <sup>2</sup> |                                 |          | nsa³     |  |
| Dollar Volume*          | Dec 2019 | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019         | Dec 2018 | year-over-year<br>percentage<br>change | Dec 2019 | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019 | Dec 2018 | year-over-year<br>percentage<br>change |
| British Columbia        | 6,205.2  | 6,023.0                  | 3.0                             | 4,229.7          | 2,646.7  | 59.8                                   | 5,978.1  | 5,756.3                  | 3.9                             | 3,948.9  | 2,435.8  | 62.1                                   |
| Alberta                 | 1,846.6  | 1,798.6                  | 2.7                             | 1,094.7          | 999.0    | 9.6                                    | 1,672.9  | 1,664.1                  | 0.5                             | 977.6    | 912.1    | 7.2                                    |
| Saskatchewan            | 283.1    | 237.2                    | 19.4                            | 176.8            | 157.7    | 12.2                                   | 261.7    | 234.5                    | 11.6                            | 154.2    | 128.0    | 20.5                                   |
| Manitoba                | 394.3    | 391.3                    | 0.8                             | 217.2            | 177.8    | 22.1                                   | 374.2    | 378.4                    | -1.1                            | 197.8    | 159.7    | 23.9                                   |
| Ontario                 | 11,594.5 | 11,780.9                 | -1.6                            | 6,422.2          | 5,058.1  | 27.0                                   | 11,360.7 | 11,545.3                 | -1.6                            | 6,126.4  | 4,828.2  | 26.9                                   |
| Quebec                  | 3,118.1  | 2,987.5                  | 4.4                             | 2,429.1          | 1,802.6  | 34.8                                   | 2,900.9  | 2,782.1                  | 4.3                             | 2,193.4  | 1,630.7  | 34.5                                   |
| New Brunswick           | 150.3    | 151.0                    | -0.4                            | 90.3             | 72.7     | 24.1                                   | 144.6    | 145.0                    | -0.3                            | 83.9     | 66.3     | 26.7                                   |
| Nova Scotia             | 290.1    | 301.6                    | -3.8                            | 166.5            | 123.8    | 34.6                                   | 284.6    | 294.6                    | -3.4                            | 161.8    | 115.4    | 40.2                                   |
| Prince Edward Island    | 44.0     | 43.2                     | 1.8                             | 29.3             | 23.8     | 22.9                                   | 39.9     | 38.9                     | 2.5                             | 26.5     | 21.9     | 21.0                                   |
| Newfoundland & Labrador | 81.8     | 94.1                     | -13.1                           | 71.0             | 68.3     | 4.0                                    | 79.5     | 93.5                     | -15.0                           | 66.5     | 62.6     | 6.2                                    |
| Northwest Territories   | 8.3      | 9.2                      | -10.2                           | 4.2              | 3.5      | 22.8                                   | 7.7      | 9.3                      | -16.9                           | 3.6      | 3.5      | 4.0                                    |
| Yukon                   | 17.8     | 22.0                     | -18.9                           | 9.7              | 7.0      | 39.5                                   | 17.3     | 19.9                     | -13.2                           | 9.3      | 7.0      | 33.3                                   |
| Canada                  | 24,034.2 | 23,839.7                 | 0.8                             | 14,940.9         | 11,140.8 | 34.1                                   | 23,122.0 | 22,961.8                 | 0.7                             | 13,949.9 | 10,371.2 | 34.5                                   |

|                         |          |                          | То                              | tal <sup>1</sup> |          |  |          |                          | Resid                           | ential   |          |  |
|-------------------------|----------|--------------------------|---------------------------------|------------------|----------|--|----------|--------------------------|---------------------------------|----------|----------|--|
|                         |          | <b>s.a.</b> <sup>2</sup> |                                 |                  | nsa³     |  |          | <b>s.a.</b> <sup>2</sup> |                                 |          | nsa³     |  |
| Sales Activity          | Dec 2019 | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019         | Dec 2018 | year-over-year<br>percentage<br>change | Dec 2019 | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019 | Dec 2018 | year-over-year<br>percentage<br>change |
| British Columbia        | 8,438    | 8,254                    | 2.2                             | 5,656            | 3,873    | 46.0                                   | 7,953    | 7,759                    | 2.5                             | 5,237    | 3,505    | 49.4                                   |
| Alberta                 | 4,639    | 4,620                    | 0.4                             | 2,789            | 2,556    | 9.1                                    | 4,421    | 4,402                    | 0.4                             | 2,631    | 2,446    | 7.6                                    |
| Saskatchewan            | 983      | 892                      | 10.2                            | 607              | 507      | 19.7                                   | 931      | 835                      | 11.5                            | 562      | 449      | 25.2                                   |
| Manitoba                | 1,366    | 1,361                    | 0.4                             | 772              | 618      | 24.9                                   | 1,277    | 1,281                    | -0.3                            | 695      | 566      | 22.8                                   |
| Ontario                 | 18,216   | 18,863                   | -3.4                            | 10,393           | 9,099    | 14.2                                   | 17,526   | 18,330                   | -4.4                            | 9,825    | 8,622    | 14.0                                   |
| Quebec                  | 9,322    | 9,122                    | 2.2                             | 7,043            | 5,555    | 26.8                                   | 8,719    | 8,557                    | 1.9                             | 6,528    | 5,142    | 27.0                                   |
| New Brunswick           | 866      | 876                      | -1.1                            | 533              | 439      | 21.4                                   | 774      | 786                      | -1.5                            | 469      | 383      | 22.5                                   |
| Nova Scotia             | 1,108    | 1,174                    | -5.6                            | 667              | 570      | 17.0                                   | 1,033    | 1,066                    | -3.1                            | 607      | 493      | 23.1                                   |
| Prince Edward Island    | 208      | 203                      | 2.5                             | 134              | 134      | 0.0                                    | 165      | 157                      | 5.1                             | 105      | 101      | 4.0                                    |
| Newfoundland & Labrador | 359      | 388                      | -7.5                            | 309              | 269      | 14.9                                   | 338      | 370                      | -8.6                            | 285      | 251      | 13.5                                   |
| Northwest Territories   | 23       | 21                       | 9.5                             | 11               | 8        | 37.5                                   | 22       | 21                       | 4.8                             | 10       | 8        | 25.0                                   |
| Yukon                   | 40       | 46                       | -13.0                           | 23               | 18       | 27.8                                   | 39       | 46                       | -15.2                           | 22       | 17       | 29.4                                   |
| Canada                  | 45,568   | 45,820                   | -0.5                            | 28,937           | 23,646   | 22.4                                   | 43,198   | 43,610                   | -0.9                            | 26,976   | 21,983   | 22.7                                   |

<sup>\*</sup> in millions of dollars

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

#### New Listings and Average Sale Price over MLS<sup>®</sup> Systems of Canadian Real Estate Boards & Associations December 2019

|                         |          |                          | То                              | tal <sup>1</sup> |          |  |          |                          | Resid                           | lential  |          |  |
|-------------------------|----------|--------------------------|---------------------------------|------------------|----------|--|----------|--------------------------|---------------------------------|----------|----------|--|
|                         |          | <b>s.a.</b> <sup>2</sup> |                                 |                  | nsa³     |  |          | <b>s.a.</b> <sup>2</sup> |                                 |          | nsa³     |  |
| New Listings            | Dec 2019 | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019         | Dec 2018 | year-over-year<br>percentage<br>change | Dec 2019 | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019 | Dec 2018 | year-over-year<br>percentage<br>change |
| British Columbia        | 13,395   | 13,252                   | 1.1                             | 5,365            | 5,147    | 4.2                                    | 11,823   | 11,599                   | 1.9                             | 4,468    | 4,313    | 3.6                                    |
| Alberta                 | 10,203   | 10,095                   | 1.1                             | 4,568            | 4,434    | 3.0                                    | 9,347    | 9,145                    | 2.2                             | 4,052    | 3,957    | 2.4                                    |
| Saskatchewan            | 2,438    | 2,350                    | 3.7                             | 1,183            | 1,101    | 7.4                                    | 2,082    | 2,033                    | 2.4                             | 933      | 910      | 2.5                                    |
| Manitoba                | 2,557    | 2,668                    | -4.2                            | 1,054            | 971      | 8.5                                    | 2,209    | 2,387                    | -7.5                            | 874      | 839      | 4.2                                    |
| Ontario                 | 26,211   | 27,819                   | -5.8                            | 9,416            | 10,435   | -9.8                                   | 24,202   | 25,583                   | -5.4                            | 8,355    | 9,382    | -10.9                                  |
| Quebec                  | 12,778   | 12,907                   | -1.0                            | 7,780            | 7,903    | -1.6                                   | 11,145   | 11,275                   | -1.2                            | 6,715    | 6,875    | -2.3                                   |
| New Brunswick           | 1,559    | 1,478                    | 5.5                             | 671              | 699      | -4.0                                   | 1,092    | 1,178                    | -7.3                            | 435      | 473      | -8.0                                   |
| Nova Scotia             | 1,891    | 1,770                    | 6.8                             | 777              | 733      | 6.0                                    | 1,413    | 1,407                    | 0.4                             | 562      | 555      | 1.3                                    |
| Prince Edward Island    | 338      | 354                      | -4.5                            | 141              | 112      | 25.9                                   | 248      | 234                      | 6.0                             | 98       | 76       | 28.9                                   |
| Newfoundland & Labrador | 1,067    | 1,063                    | 0.4                             | 420              | 458      | -8.3                                   | 896      | 873                      | 2.6                             | 346      | 358      | -3.4                                   |
| Northwest Territories   | 27       | 28                       | -3.6                            | 9                | 9        | 0.0                                    | 25       | 26                       | -3.8                            | 8        | 8        | 0.0                                    |
| Yukon                   | 83       | 35                       | 137.1                           | 27               | 12       | 125.0                                  | 77       | 32                       | 140.6                           | 26       | 12       | 116.7                                  |
| Canada                  | 72,547   | 73,819                   | -1.7                            | 31,411           | 32,014   | -1.9                                   | 64,559   | 65,772                   | -1.8                            | 26,872   | 27,758   | -3.2                                   |

|                         |          |                          | Tot                             | tal <sup>1</sup> |          |  |          |                          | Resid                           | lential  |          |  |
|-------------------------|----------|--------------------------|---------------------------------|------------------|----------|--|----------|--------------------------|---------------------------------|----------|----------|--|
|                         |          | <b>s.a.</b> <sup>2</sup> |                                 |                  | nsa³     |  |          | <b>s.a.</b> <sup>2</sup> |                                 |          | nsa³     |  |
| Average Price*          | Dec 2019 | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019         | Dec 2018 | year-over-year<br>percentage<br>change | Dec 2019 | Nov 2019                 | monthly<br>percentage<br>change | Dec 2019 | Dec 2018 | year-over-year<br>percentage<br>change |
| British Columbia        | 734,835  | 732,023                  | 0.4                             | 747,833          | 683,367  | 9.4                                    | 746,832  | 746,252                  | 0.1                             | 754,048  | 694,941  | 8.5                                    |
| Alberta                 | 393,078  | 385,064                  | 2.1                             | 392,519          | 390,826  | 0.4                                    | 376,140  | 375,646                  | 0.1                             | 371,562  | 372,910  | -0.4                                   |
| Saskatchewan            | 292,699  | 275,739                  | 6.2                             | 291,325          | 310,968  | -6.3                                   | 279,970  | 282,377                  | -0.9                            | 274,447  | 285,083  | -3.7                                   |
| Manitoba                | 285,803  | 288,501                  | -0.9                            | 281,338          | 287,764  | -2.2                                   | 292,576  | 292,296                  | 0.1                             | 284,663  | 282,121  | 0.9                                    |
| Ontario                 | 633,263  | 624,230                  | 1.4                             | 617,937          | 555,894  | 11.2                                   | 640,796  | 629,849                  | 1.7                             | 623,549  | 559,991  | 11.3                                   |
| Quebec                  | 332,025  | 325,527                  | 2.0                             | n/a              | n/a      | -                                      | 336,535  | 332,153                  | 1.3                             | 337,419  | 314,496  | 7.3                                    |
| New Brunswick           | 174,539  | 171,795                  | 1.6                             | 169,369          | 165,663  | 2.2                                    | 186,460  | 186,235                  | 0.1                             | 178,959  | 173,029  | 3.4                                    |
| Nova Scotia             | 255,416  | 253,823                  | 0.6                             | 249,686          | 217,139  | 15.0                                   | 270,490  | 278,109                  | -2.7                            | 266,489  | 234,084  | 13.8                                   |
| Prince Edward Island    | 218,435  | 222,737                  | -1.9                            | 218,435          | 177,670  | 22.9                                   | 252,693  | 256,847                  | -1.6                            | 252,693  | 217,105  | 16.4                                   |
| Newfoundland & Labrador | 227,567  | 239,080                  | -4.8                            | 229,779          | 253,911  | -9.5                                   | 233,455  | 242,985                  | -3.9                            | 233,420  | 249,565  | -6.5                                   |
| Northwest Territories   | 378,426  | 448,656                  | -15.7                           | 385,364          | 431,554  | -10.7                                  | 361,284  | 446,204                  | -19.0                           | 358,900  | 431,554  | -16.8                                  |
| Yukon                   | 428,840  | 429,437                  | -0.1                            | 421,655          | 386,207  | 9.2                                    | 419,381  | 426,234                  | -1.6                            | 421,275  | 408,924  | 3.0                                    |
| Canada                  | 519,802  | 519,149                  | 0.1                             | 516,324          | 471,149  | 9.6                                    | 525,461  | 525,882                  | -0.1                            | 517,124  | 471,783  | 9.6                                    |

\* Provincial weighted residential average price for Quebec (provided by Québec Federation of Real Estate Boards); does not affect weighted and unweighted national average price calculations. Information on Quebec's weighted average price calculation can be found at: http://www.fciq.ca/pdf/Carrefour/definitions/en/prix\_moyen\_pondere\_a.pdf

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

Months of Inventory and Sales as a Percentage of New Listings over MLS® Systems of Canadian Real Estate Boards & Associations December 2019

|                                |          |                          | Tot            | tal <sup>1</sup> |          |                          |          |                   | Resid          | ential   |          |                          |
|--------------------------------|----------|--------------------------|----------------|------------------|----------|--------------------------|----------|-------------------|----------------|----------|----------|--------------------------|
| Sales as a                     |          | <b>s.a.</b> <sup>2</sup> |                |                  | nsa³     |                          |          | s.a. <sup>2</sup> |                |          | nsa³     |                          |
| Percentage of New<br>Listings* | Dec 2019 | Nov 2019                 | monthly change | Dec 2019         | Dec 2018 | year-over-year<br>change | Dec 2019 | Nov 2019          | monthly change | Dec 2019 | Dec 2018 | year-over-year<br>change |
| British Columbia               | 63.0     | 62.3                     | 0.7            | 50.9             | 50.8     | 0.1                      | 67.3     | 66.9              | 0.4            | 53.8     | 53.0     | 0.8                      |
| Alberta                        | 45.5     | 45.8                     | -0.3           | 46.8             | 43.6     | 3.2                      | 47.3     | 48.1              | -0.8           | 49.2     | 45.4     | 3.8                      |
| Saskatchewan                   | 40.3     | 38.0                     | 2.3            | 38.7             | 36.3     | 2.4                      | 44.7     | 41.1              | 3.6            | 41.7     | 39.0     | 2.7                      |
| Manitoba                       | 53.4     | 51.0                     | 2.4            | 52.4             | 51.6     | 0.8                      | 57.8     | 53.7              | 4.1            | 55.5     | 54.5     | 1.0                      |
| Ontario                        | 69.5     | 67.8                     | 1.7            | 61.4             | 56.4     | 5.0                      | 72.4     | 71.6              | 0.8            | 63.2     | 57.9     | 5.3                      |
| Quebec                         | 73.0     | 70.7                     | 2.3            | 65.0             | 57.7     | 7.3                      | 78.2     | 75.9              | 2.3            | 69.7     | 61.5     | 8.2                      |
| New Brunswick                  | 55.5     | 59.3                     | -3.8           | 56.4             | 49.6     | 6.8                      | 70.9     | 66.7              | 4.2            | 66.4     | 57.9     | 8.5                      |
| Nova Scotia                    | 58.6     | 66.3                     | -7.7           | 61.8             | 53.3     | 8.5                      | 73.1     | 75.8              | -2.7           | 70.5     | 60.7     | 9.8                      |
| Prince Edward Island           | 61.5     | 57.3                     | 4.2            | 55.6             | 57.8     | -2.2                     | 66.5     | 67.1              | -0.6           | 64.6     | 68.4     | -3.8                     |
| Newfoundland & Labrador        | 33.6     | 36.5                     | -2.9           | 32.1             | 28.8     | 3.3                      | 37.7     | 42.4              | -4.7           | 36.6     | 32.9     | 3.7                      |
| Northwest Territories          | 85.2     | 75.0                     | 10.2           | 76.8             | 64.2     | 12.6                     | 88.0     | 80.8              | 7.2            | 78.0     | 65.2     | 12.8                     |
| Yukon                          | 48.2     | 131.4                    | -83.2          | 83.0             | 71.4     | 11.6                     | 50.6     | 143.8             | -93.2          | 86.6     | 75.8     | 10.8                     |
| Canada                         | 62.8     | 62.1                     | 0.7            | 56.7             | 52.4     | 4.3                      | 66.9     | 66.3              | 0.6            | 59.7     | 54.9     | 4.8                      |

|                         |          |                   | Tot            | al1      |          |                          |          |                   | Resid          | lential  |          |                          |
|-------------------------|----------|-------------------|----------------|----------|----------|--------------------------|----------|-------------------|----------------|----------|----------|--------------------------|
|                         |          | s.a. <sup>2</sup> |                |          | nsa³     |                          |          | s.a. <sup>2</sup> |                |          | nsa³     |                          |
| Months of Inventory*    | Dec 2019 | Nov 2019          | monthly change | Dec 2019 | Dec 2018 | year-over-year<br>change | Dec 2019 | Nov 2019          | monthly change | Dec 2019 | Dec 2018 | year-over-year<br>change |
| British Columbia        | 3.8      | 4.0               | -0.2           | 6.8      | 6.0      | 0.8                      | 4.1      | 4.3               | -0.2           | 5.6      | 4.8      | 0.8                      |
| Alberta                 | 6.8      | 6.7               | 0.1            | 8.1      | 8.2      | -0.1                     | 7.1      | 7.0               | 0.1            | 7.0      | 7.3      | -0.3                     |
| Saskatchewan            | 8.7      | 9.6               | -0.9           | 11.9     | 12.4     | -0.5                     | 9.2      | 10.2              | -1.0           | 9.9      | 10.3     | -0.4                     |
| Manitoba                | 4.2      | 4.2               | 0.0            | 5.3      | 5.1      | 0.2                      | 4.5      | 4.5               | 0.0            | 4.3      | 4.2      | 0.1                      |
| Ontario                 | 1.8      | 1.9               | -0.1           | 2.8      | 3.3      | -0.5                     | 1.9      | 2.0               | -0.1           | 2.4      | 2.8      | -0.4                     |
| Quebec                  | 5.7      | 5.9               | -0.2           | 8.6      | 10.6     | -2.0                     | 6.1      | 6.3               | -0.2           | 7.1      | 8.9      | -1.8                     |
| New Brunswick           | 5.3      | 5.5               | -0.2           | 10.2     | 12.7     | -2.5                     | 5.9      | 6.1               | -0.2           | 6.6      | 8.7      | -2.1                     |
| Nova Scotia             | 4.5      | 4.4               | 0.1            | 8.9      | 11.0     | -2.1                     | 4.9      | 4.9               | 0.0            | 5.6      | 7.5      | -1.9                     |
| Prince Edward Island    | 3.8      | 3.9               | -0.1           | 10.9     | 10.8     | 0.1                      | 4.8      | 5.1               | -0.3           | 5.3      | 5.6      | -0.3                     |
| Newfoundland & Labrador | 13.8     | 12.9              | 0.9            | 19.5     | 21.3     | -1.8                     | 14.7     | 13.5              | 1.2            | 15.0     | 16.4     | -1.4                     |
| Northwest Territories   | 3.8      | 4.7               | -0.9           | 5.0      | 6.0      | -1.0                     | 4.0      | 4.7               | -0.7           | 4.6      | 5.5      | -0.9                     |
| Yukon                   | 5.0      | 4.0               | 1.0            | 4.9      | 5.4      | -0.5                     | 5.2      | 4.0               | 1.2            | 4.1      | 4.0      | 0.1                      |
| Canada                  | 4.0      | 4.0               | 0.0            | 6.0      | 6.5      | -0.5                     | 4.2      | 4.2               | 0.0            | 4.8      | 5.4      | -0.6                     |

\*Actual (not seasonally adjusted) data for sales-to-new listings ratios and months of inventory are based on a 12-month moving average

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

#### Dollar Volume & Sales Activity over MLS® Systems of Canadian Real Estate Boards & Associations 2019 Annual

|                         |           |                          | Τσ                   | tal <sup>1</sup> |           | Residential   s.a. <sup>2</sup> nsa <sup>3</sup> percentage<br>change 2019 2018 percentage<br>change 2019 2018 percentage<br>change   -3.7 54,175.0 55,869.2 -3.0 54,175.0 55,869.2 -<br>2.7 20,112.8 20,636.3 -<br>2.5 20,112.8 20,636.3 -<br>2.947.3 1.4 2,989.6 2,947.3 3,947.1<br>3,947.1<br>3,947.1<br>8.4 4,279.1 3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1<br>3,947.1 |           |                          |      |           |                  |                      |
|-------------------------|-----------|--------------------------|----------------------|------------------|-----------|---|-----------|--------------------------|------|-----------|------------------|----------------------|
|                         |           | <b>s.a.</b> <sup>2</sup> |                      |                  | nsa³      |   |           | <b>s.a.</b> <sup>2</sup> |      |           | nsa <sup>3</sup> |                      |
| Dollar Volume*          | 2019      | 2018                     | percentage<br>change | 2019             | 2018      |   | 2019      | 2018                     |      | 2019      | 2018             | percentage<br>change |
| British Columbia        | 57,025.4  | 59,206.1                 | -3.7                 | 57,025.4         | 59,206.1  | -3.7  | 54,175.0  | 55,869.2                 | -3.0 | 54,175.0  | 55,869.2         | -3.0                 |
| Alberta                 | 21,710.6  | 22,321.4                 | -2.7                 | 21,710.6         | 22,321.4  | -2.7  | 20,112.8  | 20,636.3                 | -2.5 | 20,112.8  | 20,636.3         | -2.5                 |
| Saskatchewan            | 3,244.7   | 3,274.0                  | -0.9                 | 3,244.7          | 3,274.0   | -0.9  | 2,989.6   | 2,947.3                  | 1.4  | 2,989.6   | 2,947.3          | 1.4                  |
| Manitoba                | 4,499.1   | 4,138.8                  | 8.7                  | 4,499.1          | 4,138.8   | 8.7   | 4,279.1   | 3,947.1                  | 8.4  | 4,279.1   | 3,947.1          | 8.4                  |
| Ontario                 | 130,120.9 | 112,377.9                | 15.8                 | 130,120.9        | 112,377.9 | 15.8  | 126,232.1 | 108,973.6                | 15.8 | 126,232.1 | 108,973.6        | 15.8                 |
| Quebec                  | 32,681.2  | 28,206.2                 | 15.9                 | 32,681.2         | 28,206.2  | 15.9  | 30,525.1  | 26,336.3                 | 15.9 | 30,525.1  | 26,336.3         | 15.9                 |
| New Brunswick           | 1,789.1   | 1,531.4                  | 16.8                 | 1,789.1          | 1,531.4   | 16.8  | 1,687.1   | 1,449.6                  | 16.4 | 1,687.1   | 1,449.6          | 16.4                 |
| Nova Scotia             | 3,280.6   | 2,776.5                  | 18.2                 | 3,280.6          | 2,776.5   | 18.2  | 3,141.4   | 2,641.6                  | 18.9 | 3,141.4   | 2,641.6          | 18.9                 |
| Prince Edward Island    | 508.4     | 496.6                    | 2.4                  | 508.4            | 496.6     | 2.4   | 456.5     | 438.0                    | 4.2  | 456.5     | 438.0            | 4.2                  |
| Newfoundland & Labrador | 1,030.7   | 971.6                    | 6.1                  | 1,030.7          | 971.6     | 6.1   | 986.0     | 928.8                    | 6.2  | 986.0     | 928.8            | 6.2                  |
| Northwest Territories   | 101.3     | 100.7                    | 0.6                  | 101.3            | 100.7     | 0.6   | 100.3     | 100.2                    | 0.1  | 100.3     | 100.2            | 0.1                  |
| Yukon                   | 193.5     | 147.5                    | 31.2                 | 193.5            | 147.5     | 31.2  | 187.2     | 139.4                    | 34.4 | 187.2     | 139.4            | 34.4                 |
| Canada                  | 256,185.3 | 235,548.8                | 8.8                  | 256,185.3        | 235,548.8 | 8.8   | 244,872.3 | 224,407.3                | 9.1  | 244,872.3 | 224,407.3        | 9.1                  |

|                         |         |                   | То                   | tal <sup>1</sup> |                  |      |         |                   |      |         |         |                      |
|-------------------------|---------|-------------------|----------------------|------------------|------------------|------|---------|-------------------|------|---------|---------|----------------------|
|                         |         | s.a. <sup>2</sup> |                      |                  | nsa <sup>3</sup> |      |         | s.a. <sup>2</sup> |      |         | nsa³    |                      |
| Sales Activity          | 2019    | 2018              | percentage<br>change | 2019             | 2018             |      | 2019    | 2018              |      | 2019    | 2018    | percentage<br>change |
| British Columbia        | 82,898  | 84,664            | -2.1                 | 82,899           | 84,665           | -2.1 | 77,346  | 78,515            | -1.5 | 77,349  | 78,516  | -1.5                 |
| Alberta                 | 55,720  | 56,024            | -0.5                 | 55,719           | 56,020           | -0.5 | 53,167  | 53,288            | -0.2 | 53,168  | 53,290  | -0.2                 |
| Saskatchewan            | 11,270  | 11,072            | 1.8                  | 11,273           | 11,072           | 1.8  | 10,505  | 10,284            | 2.1  | 10,502  | 10,281  | 2.1                  |
| Manitoba                | 15,710  | 14,454            | 8.7                  | 15,710           | 14,452           | 8.7  | 14,692  | 13,539            | 8.5  | 14,692  | 13,542  | 8.5                  |
| Ontario                 | 217,224 | 199,845           | 8.7                  | 217,221          | 199,839          | 8.7  | 208,082 | 191,106           | 8.9  | 208,071 | 191,106 | 8.9                  |
| Quebec                  | 102,723 | 91,969            | 11.7                 | 102,718          | 91,969           | 11.7 | 96,636  | 86,449            | 11.8 | 96,636  | 86,451  | 11.8                 |
| New Brunswick           | 10,389  | 9,185             | 13.1                 | 10,393           | 9,188            | 13.1 | 9,433   | 8,313             | 13.5 | 9,432   | 8,314   | 13.4                 |
| Nova Scotia             | 13,714  | 12,477            | 9.9                  | 13,717           | 12,480           | 9.9  | 12,265  | 11,133            | 10.2 | 12,266  | 11,133  | 10.2                 |
| Prince Edward Island    | 2,492   | 2,692             | -7.4                 | 2,493            | 2,693            | -7.4 | 1,914   | 2,067             | -7.4 | 1,914   | 2,065   | -7.3                 |
| Newfoundland & Labrador | 4,353   | 3,979             | 9.4                  | 4,354            | 3,980            | 9.4  | 4,086   | 3,726             | 9.7  | 4,086   | 3,728   | 9.6                  |
| Northwest Territories   | 258     | 237               | 8.9                  | 258              | 237              | 8.9  | 254     | 236               | 7.6  | 255     | 236     | 8.1                  |
| Yukon                   | 475     | 386               | 23.1                 | 474              | 387              | 22.5 | 457     | 370               | 23.5 | 457     | 370     | 23.5                 |
| Canada                  | 517,226 | 486,984           | 6.2                  | 517,229          | 486,982          | 6.2  | 488,837 | 459,026           | 6.5  | 488,828 | 459,032 | 6.5                  |

<sup>\*</sup> in millions of dollars

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

#### New Listings and Average Sale Price over MLS<sup>®</sup> Systems of Canadian Real Estate Boards & Associations 2019 Annual

|                         |         |                          | Tot                  | tal <sup>1</sup> |         |                      |         |                          | Resid                | ential  |         |                      |
|-------------------------|---------|--------------------------|----------------------|------------------|---------|----------------------|---------|--------------------------|----------------------|---------|---------|----------------------|
|                         |         | <b>s.a.</b> <sup>2</sup> |                      |                  | nsa³    |                      |         | <b>s.a.</b> <sup>2</sup> |                      |         | nsa³    |                      |
| New Listings            | 2019    | 2018                     | percentage<br>change | 2019             | 2018    | percentage<br>change | 2019    | 2018                     | percentage<br>change | 2019    | 2018    | percentage<br>change |
| British Columbia        | 162,805 | 166,568                  | -2.3                 | 162,804          | 166,565 | -2.3                 | 143,902 | 148,138                  | -2.9                 | 143,901 | 148,142 | -2.9                 |
| Alberta                 | 119,155 | 128,437                  | -7.2                 | 119,155          | 128,437 | -7.2                 | 108,136 | 117,440                  | -7.9                 | 108,136 | 117,441 | -7.9                 |
| Saskatchewan            | 29,108  | 30,507                   | -4.6                 | 29,108           | 30,509  | -4.6                 | 25,162  | 26,345                   | -4.5                 | 25,163  | 26,342  | -4.5                 |
| Manitoba                | 30,001  | 28,015                   | 7.1                  | 30,000           | 28,016  | 7.1                  | 26,456  | 24,870                   | 6.4                  | 26,458  | 24,870  | 6.4                  |
| Ontario                 | 353,972 | 354,624                  | -0.2                 | 353,973          | 354,628 | -0.2                 | 329,262 | 330,255                  | -0.3                 | 329,270 | 330,252 | -0.3                 |
| Quebec                  | 157,986 | 159,509                  | -1.0                 | 157,988          | 159,508 | -1.0                 | 138,681 | 140,573                  | -1.3                 | 138,678 | 140,576 | -1.4                 |
| New Brunswick           | 18,421  | 18,512                   | -0.5                 | 18,419           | 18,511  | -0.5                 | 14,194  | 14,371                   | -1.2                 | 14,196  | 14,370  | -1.2                 |
| Nova Scotia             | 22,194  | 23,399                   | -5.1                 | 22,190           | 23,401  | -5.2                 | 17,400  | 18,330                   | -5.1                 | 17,401  | 18,334  | -5.1                 |
| Prince Edward Island    | 4,485   | 4,661                    | -3.8                 | 4,485            | 4,660   | -3.8                 | 2,962   | 3,022                    | -2.0                 | 2,962   | 3,020   | -1.9                 |
| Newfoundland & Labrador | 13,565  | 13,830                   | -1.9                 | 13,567           | 13,831  | -1.9                 | 11,150  | 11,313                   | -1.4                 | 11,152  | 11,315  | -1.4                 |
| Northwest Territories   | 338     | 369                      | -8.4                 | 336              | 369     | -8.9                 | 327     | 362                      | -9.7                 | 327     | 362     | -9.7                 |
| Yukon                   | 570     | 541                      | 5.4                  | 571              | 542     | 5.4                  | 528     | 487                      | 8.4                  | 528     | 488     | 8.2                  |
| Canada                  | 912,600 | 928,972                  | -1.8                 | 912,596          | 928,977 | -1.8                 | 818,160 | 835,506                  | -2.1                 | 818,172 | 835,512 | -2.1                 |

|                         |         |                   | То                   | tal <sup>1</sup> |         |                      |         |                          | Resid                | lential |         |                      |
|-------------------------|---------|-------------------|----------------------|------------------|---------|----------------------|---------|--------------------------|----------------------|---------|---------|----------------------|
|                         |         | s.a. <sup>2</sup> |                      |                  | nsa³    |                      |         | <b>s.a.</b> <sup>2</sup> |                      |         | nsa³    |                      |
| Average Price*          | 2019    | 2018              | percentage<br>change | 2019             | 2018    | percentage<br>change | 2019    | 2018                     | percentage<br>change | 2019    | 2018    | percentage<br>change |
| British Columbia        | 690,935 | 697,636           | -1.0                 | 687,891          | 699,299 | -1.6                 | 703,733 | 710,338                  | -0.9                 | 700,397 | 711,564 | -1.6                 |
| Alberta                 | 389,076 | 397,729           | -2.2                 | 389,644          | 398,455 | -2.2                 | 376,751 | 386,103                  | -2.4                 | 378,289 | 387,246 | -2.3                 |
| Saskatchewan            | 287,324 | 297,091           | -3.3                 | 287,825          | 295,700 | -2.7                 | 283,388 | 285,965                  | -0.9                 | 284,666 | 286,675 | -0.7                 |
| Manitoba                | 284,955 | 284,808           | 0.1                  | 286,384          | 286,386 | 0.0                  | 289,642 | 289,281                  | 0.1                  | 291,255 | 291,474 | -0.1                 |
| Ontario                 | 597,568 | 561,331           | 6.5                  | 599,025          | 562,342 | 6.5                  | 605,066 | 568,942                  | 6.3                  | 606,678 | 570,226 | 6.4                  |
| Quebec                  | 318,760 | 307,449           | 3.7                  | n/a              | n/a     | -                    | 324,305 | 308,316                  | 5.2                  | 323,568 | 307,674 | 5.2                  |
| New Brunswick           | 171,127 | 165,943           | 3.1                  | 172,141          | 166,672 | 3.3                  | 177,764 | 173,299                  | 2.6                  | 178,873 | 174,357 | 2.6                  |
| Nova Scotia             | 238,181 | 221,304           | 7.6                  | 239,160          | 222,479 | 7.5                  | 255,502 | 236,135                  | 8.2                  | 256,103 | 237,272 | 7.9                  |
| Prince Edward Island    | 204,062 | 185,158           | 10.2                 | 203,946          | 184,392 | 10.6                 | 237,579 | 212,514                  | 11.8                 | 238,500 | 212,117 | 12.4                 |
| Newfoundland & Labrador | 236,439 | 243,799           | -3.0                 | 236,724          | 244,131 | -3.0                 | 240,930 | 248,681                  | -3.1                 | 241,305 | 249,140 | -3.1                 |
| Northwest Territories   | 387,351 | 420,498           | -7.9                 | 392,521          | 424,912 | -7.6                 | 384,858 | 419,172                  | -8.2                 | 393,339 | 424,488 | -7.3                 |
| Yukon                   | 406,315 | 379,638           | 7.0                  | 408,204          | 381,122 | 7.1                  | 407,687 | 374,697                  | 8.8                  | 409,714 | 376,632 | 8.8                  |
| Canada                  | 494,794 | 482,830           | 2.5                  | 495,303          | 483,691 | 2.4                  | 500,216 | 487,758                  | 2.6                  | 500,938 | 488,871 | 2.5                  |

\* Provincial weighted residential average price for Quebec (provided by Québec Federation of Real Estate Boards); does not affect weighted and unweighted national average price calculations. Information on Quebec's weighted average price calculation can be found at: http://www.fciq.ca/pdf/Carrefour/definitions/en/prix\_moyen\_pondere\_a.pdf

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

Months of Inventory and Sales as a Percentage of New Listings over MLS® Systems of Canadian Real Estate Boards & Associations 2019 Annual

|                               |      |                          | To     | tal <sup>1</sup> |      | Residential   s.a. <sup>2</sup> nsa <sup>3</sup> change 2019 2018 change 2019 2018   0.1 53.7 53.0 0.7 53.8 53.0   3.2 49.2 45.4 3.8 49.2 45.4   2.4 41.7 39.0 2.7 41.7 39.0   0.8 55.5 54.4 1.1 55.5 54.5   5.0 63.2 57.9 5.3 63.2 57.9   7.2 60.7 61.5 8.2 67.9 61.5 |      |                          |        |      |      |        |
|-------------------------------|------|--------------------------|--------|------------------|------|--|------|--------------------------|--------|------|------|--------|
| Sales as a                    |      | <b>s.a.</b> <sup>2</sup> |        |                  | nsa³ |  |      | <b>s.a.</b> <sup>2</sup> |        |      | nsa³ |        |
| Percentage of New<br>Listings | 2019 | 2018                     | change | 2019             | 2018 | change   | 2019 | 2018                     | change | 2019 | 2018 | change |
| British Columbia              | 50.9 | 50.8                     | 0.1    | 50.9             | 50.8 | 0.1  | 53.7 | 53.0                     | 0.7    | 53.8 | 53.0 | 0.8    |
| Alberta                       | 46.8 | 43.6                     | 3.2    | 46.8             | 43.6 | 3.2  | 49.2 | 45.4                     | 3.8    | 49.2 | 45.4 | 3.8    |
| Saskatchewan                  | 38.7 | 36.3                     | 2.4    | 38.7             | 36.3 | 2.4  | 41.7 | 39.0                     | 2.7    | 41.7 | 39.0 | 2.7    |
| Manitoba                      | 52.4 | 51.6                     | 0.8    | 52.4             | 51.6 | 0.8  | 55.5 | 54.4                     | 1.1    | 55.5 | 54.5 | 1.0    |
| Ontario                       | 61.4 | 56.4                     | 5.0    | 61.4             | 56.4 | 5.0  | 63.2 | 57.9                     | 5.3    | 63.2 | 57.9 | 5.3    |
| Quebec                        | 65.0 | 57.7                     | 7.3    | 65.0             | 57.7 | 7.3  | 69.7 | 61.5                     | 8.2    | 69.7 | 61.5 | 8.2    |
| New Brunswick                 | 56.4 | 49.6                     | 6.8    | 56.4             | 49.6 | 6.8  | 66.5 | 57.8                     | 8.7    | 66.4 | 57.9 | 8.5    |
| Nova Scotia                   | 61.8 | 53.3                     | 8.5    | 61.8             | 53.3 | 8.5  | 70.5 | 60.7                     | 9.8    | 70.5 | 60.7 | 9.8    |
| Prince Edward Island          | 55.6 | 57.8                     | -2.2   | 55.6             | 57.8 | -2.2   | 64.6 | 68.4                     | -3.8   | 64.6 | 68.4 | -3.8   |
| Newfoundland & Labrador       | 32.1 | 28.8                     | 3.3    | 32.1             | 28.8 | 3.3  | 36.6 | 32.9                     | 3.7    | 36.6 | 32.9 | 3.7    |
| Northwest Territories         | 76.3 | 64.2                     | 12.1   | 76.8             | 64.2 | 12.6   | 77.7 | 65.2                     | 12.5   | 78.0 | 65.2 | 12.8   |
| Yukon                         | 83.3 | 71.3                     | 12.0   | 83.0             | 71.4 | 11.6   | 86.6 | 76.0                     | 10.6   | 86.6 | 75.8 | 10.8   |
| Canada                        | 56.7 | 52.4                     | 4.3    | 56.7             | 52.4 | 4.3  | 59.7 | 54.9                     | 4.8    | 59.7 | 54.9 | 4.8    |

|                         |      |                           | То     | tal <sup>1</sup> | nsa <sup>3</sup> s.a. <sup>2</sup> Image 2019 2018 change 2019 2018 change 2019 2018 change 2019 2019 2018 change 2019 2019 2018 change 2019 2019 2018 change 2019 201 |        |      |                   |        |      |      |        |
|-------------------------|------|---------------------------|--------|------------------|--|--------|------|-------------------|--------|------|------|--------|
|                         |      | <b>s.a</b> . <sup>2</sup> |        |                  | nsa³   |        |      | s.a. <sup>2</sup> |        |      | nsa³ |        |
| Months of Inventory     | 2019 | 2018                      | change | 2019             | 2018   | change | 2019 | 2018              | change | 2019 | 2018 | change |
| British Columbia        | 5.2  | 4.5                       | 0.7    | 6.8              | 6.0  | 0.8    | 5.6  | 4.8               | 0.8    | 5.6  | 4.8  | 0.8    |
| Alberta                 | 6.7  | 6.9                       | -0.2   | 8.1              | 8.2  | -0.1   | 7.0  | 7.3               | -0.3   | 7.0  | 7.3  | -0.3   |
| Saskatchewan            | 9.2  | 9.6                       | -0.4   | 11.9             | 12.4   | -0.5   | 9.9  | 10.3              | -0.4   | 9.9  | 10.3 | -0.4   |
| Manitoba                | 4.0  | 3.9                       | 0.1    | 5.3              | 5.1  | 0.2    | 4.3  | 4.2               | 0.1    | 4.3  | 4.2  | 0.1    |
| Ontario                 | 2.3  | 2.6                       | -0.3   | 2.8              | 3.3  | -0.5   | 2.4  | 2.8               | -0.4   | 2.4  | 2.8  | -0.4   |
| Quebec                  | 6.6  | 8.4                       | -1.8   | 8.6              | 10.6   | -2.0   | 7.1  | 8.9               | -1.8   | 7.1  | 8.9  | -1.8   |
| New Brunswick           | 6.0  | 7.9                       | -1.9   | 10.2             | 12.7   | -2.5   | 6.6  | 8.7               | -2.1   | 6.6  | 8.7  | -2.1   |
| Nova Scotia             | 5.0  | 6.7                       | -1.7   | 8.9              | 11.0   | -2.1   | 5.6  | 7.5               | -1.9   | 5.6  | 7.5  | -1.9   |
| Prince Edward Island    | 4.1  | 4.3                       | -0.2   | 10.9             | 10.8   | 0.1    | 5.3  | 5.6               | -0.3   | 5.3  | 5.6  | -0.3   |
| Newfoundland & Labrador | 14.1 | 15.3                      | -1.2   | 19.5             | 21.3   | -1.8   | 15.0 | 16.4              | -1.4   | 15.0 | 16.4 | -1.4   |
| Northwest Territories   | 4.5  | 5.5                       | -1.0   | 5.0              | 6.0  | -1.0   | 4.6  | 5.5               | -0.9   | 4.6  | 5.5  | -0.9   |
| Yukon                   | 3.9  | 3.8                       | 0.1    | 4.9              | 5.4  | -0.5   | 4.1  | 4.0               | 0.1    | 4.1  | 4.0  | 0.1    |
| Canada                  | 4.5  | 5.1                       | -0.6   | 6.0              | 6.5  | -0.5   | 4.8  | 5.4               | -0.6   | 4.8  | 5.4  | -0.6   |

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted